

## Thursday, February 9, 2017

3:00 p.m. – 7:00 p.m.	<b>Chapters Check-in to hotels</b> Chapter Advisors only check-in to advise DECA staff of hotel room numbers	Concourse Level
7:00 p.m. – 10:00 p.m.	<b>Chapter Delegation Photos</b> Delegations over 75 members	Grand Ballroom foyer
8:00 p.m. – 10:00 p.m.	<b>Advisors Reception</b> All advisors are welcome to attend; Day or Overnight Registrants	Provincial Ballroom
10:30 p.m.	<b>Curfew</b> All registered overnight DECA delegates are expected to be in their rooms by 10:30 p.m. NO EXCEPTIONS. No food deliveries past 9:00 p.m. Registrants must have their advisor present at all times. Day registrants must be off hotel property no later than 6:00 p.m.	Sheraton, Hilton Marriott, Chelsea and DoubleTree

## Friday, February 10, 2017

7:45 a.m. – 8:30 a.m.	<b>Advisor Registration</b>	
8:30 a.m. – 9:00 a.m.	▪ <b>Briefing of Judges by Series Directors for Individual and Team Events</b>	Sheraton Hall EF
	▪ <b>Briefing of Judges by Series Directors for Principle Events</b>	City Hall Room
	▪ <b>Briefing of Judges by Series Directors for Written Events</b>	Birchwood Ballroom
8:30 a.m. – 4:00 p.m.	<b>LDA: Leadership Development Academy</b> ▪ Donald LeCompte, President, DECA Inc. and Emily Fraser, NARVP, DECA Inc.	Civic Ballroom
11:30 am – 2:00 pm	<b>Administrator's Day Programme</b>	Mackenzie Roosevelt
8:30 a.m. – 5:30 p.m.	<b>Corporate Partner Exhibits</b>	Concourse Level

### INDIVIDUAL ORAL EVENTS

8:30 a.m. – 5:30 p.m.	ACT: Accounting Applications AAM: Apparel and Accessories Marketing ASM: Automotive Services Marketing BFS: Business Finance Series BSM: Business Services Marketing Series FMS: Food Marketing Series HLM: Hotel and Lodging Management Series HRM: Human Resources Management Series MMS: Marketing Management Series PFL: Personal Financial Literacy QSRM: Quick Serve Restaurant Management RFSM: Restaurant and Food Service Management RMS: Retail Merchandising Series SEM: Sports and Entertainment Marketing	Grand Ballroom
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**Friday, February 10, 2017**

<b>PRINCIPLES OF BUSINESS ADMINISTRATION EVENTS</b>  8:30 a.m. – 4:30 p.m.	PBM: Principles of Business Administration PFN: Principles of Finance PHT: Principles of Hospitality and Tourism PMK: Principles of Marketing	Dominion Ballroom
<b>TEAM ORAL EVENTS</b>  8:30 a.m. – 5:30 p.m.	BLTDM: Business Law and Ethics Team Decision Making BTDM: Buying and Merchandising Team Decision Making FTDM: Financial Services Team Decision Making HTDM: Hospitality Services Team Decision Making MTDM: Marketing Communications Team Decision Making STDM: Sports and Entertainment Marketing Team Decision Making TTDM: Travel and Tourism Marketing Team Decision Making	Sheraton BC & Osgoode Ballroom
<b>WRITTEN EVENT DEFENCES OF BUSINESS PROPOSALS</b>  8:30 a.m. – 5:30 p.m.	ADC: Advertising Campaign Event BMOR: Buying and Merchandising Operations Research Event BOR: Business Services Operations Research Event CMP: Creative Marketing Project CSP: Community Service Project EIP: Entrepreneurship Innovation Plan EFB: Entrepreneurship Franchising Business Plan EIB: Entrepreneurship Independent Business Plan EPP: Entrepreneurship Promotion Project ESB: Entrepreneurship Start-Up Business Plan FCE: Financial Consulting Event FLPP: Financial Literacy Promotion Plan FMP: Fashion Merchandising Promotion Plan FOR: Finance Operations Research Event GRIT: The GRIT Tank HTOR: Hospitality and Tourism Operations Research Event HTPS: Hospitality and Tourism Professional Selling Event IBP: International Business Plan Event LEP: Learn and Earn Project PRP: Public Relations Project PSE: Professional Selling Event SEOR: Sports and Entertainment Research Event SEPP: Sports and Entertainment Promotion Plan	Mezzanine Level  Willow Room Chestnut Room Maple Room Linden Room Spruce Room Pine Room West Pine Room East

## Friday, February 10, 2017

12:00 p.m. – 1:30 p.m.	<b>Lunch – Please present RED name badge</b>		Sheraton Hall EF
	▪ Individual & Team Event Judges & Advisors-on-Duty		City Hall Room
	▪ Principle Event Judges & Advisors-on-Duty		Birchwood Ballroom
	▪ Written Event Judges & Advisors-on-Duty		Meeting Planning Office
TESTING 4:30 p.m. – 5:45 p.m.	<b>Principles Oral Events</b> PBM: Principles of Business Administration and Management PFN: Principles of Finance PHT: Principles of Hospitality and Tourism PMK: Principles of Marketing	Business Core Exam	Sheraton A EF
	<b>Personal Financial Literacy</b> PFL: Personal Financial Literacy	Literacy	Birchwood Ballroom
	ACT: Accounting Applications BFS: Business Finance Series FCE: Financial Consulting Event	Finance Exam	Provincials Ballroom
	FTDM: Financial Services Team Decision Making		Civic Ballroom
10:30 p.m.	<b>Curfew</b>	All hotels	Sheraton, Hilton, Marriott DoubleTree, Chelsea

## Saturday, February 11, 2017

TESTING 8:00 a.m. – 9:15 a.m.	AAM: Apparel and Accessories Marketing ASM: Automotive Services Marketing BSM: Business Services Marketing BTDM: Buying and Merchandising Team Decision Making FMS: Food Marketing Series MCS: Marketing Management Series MTDM: Marketing Communications Team Decision Making RMS: Retail Merchandising Series SEM: Sports and Entertainment Marketing	Marketing Cluster	Sheraton Hall
	ADC: Advertising Campaign Event FMP: Fashion Merchandising Promotion PSE: Professional Selling Event SEPP: Sports and Entertainment Marketing Promotion Plan		Dominion Ballroom Churchill Room
	STDM: Sports and Entertainment Marketing Team Decision Making		Civic Ballroom

Saturday, February 11, 2017

## AWARDS CEREMONIES

<p>9:00 a.m. – 11:00 a.m.</p>	<p>Session I</p> <ul style="list-style-type: none"> <li>▪ <b>Blue</b> Lanyards Only</li> </ul> <p><b>Business Management and Entrepreneurship Events</b> EFB, EIB, ESB, EIP, GRIT, IBP</p> <p><b>Business Operations Events</b> BMOR, BOR, FOR, HTOR, SEOR</p> <p><b>Chapter Team Events</b> CMP, CSP, EPP, FLPP, LEP, PRP</p> <p><b>Leadership Academy</b></p> <p><b>Principles Events</b> PBM, PFN, PHT, PMK</p>	<p>Grand Ballroom</p>
<p>1:00 p.m. – 4:00 p.m.</p>	<p>Session II</p> <ul style="list-style-type: none"> <li>▪ <b>Orange</b> Lanyards Only</li> </ul> <p><b>Business Management and Administration Cluster Events</b> BLTDM, HRM</p> <p><b>Finance Cluster Events</b> ACT, BFS, FCE, FTDM</p> <p><b>Hospitality and Tourism Cluster Events</b> HLM, HTDM, HTPS, QSRM, RFSM, TTDM</p> <p><b>Personal Financial Literacy Event</b> PFL</p>	
<p>4:30 p.m. – 6:30 p.m.</p>	<p>Session III</p> <ul style="list-style-type: none"> <li>▪ <b>Green</b> Lanyards Only</li> </ul> <p><b>Marketing Cluster Events</b> AAM, ADC, ASM, BSM, BTDM, FMP, FMS, MMS, MTDM, PSE, RMS, SEM, SEPP, STDM</p>	

### TOP 10 OVERALL WINNERS: WE NEED TO KNOW IF YOU CAN GO!

Participants placing in the top 10 overall in an individual, team, principles or written event and are called to stage will immediately be ushered to the Grand Ballroom Foyer to verbally confirm their intent to attend the International Career Development Conference (ICDC) in Anaheim, California from April 24 to May 1, 2017. Participants are advised to discuss with their parents/guardian the nature of ICDC and the time and financial commitment it would require, obtain verbal consent from parents/guardians AND your chapter advisor prior to attending the Provincial Competition. Cancellation fees will apply if your YES changes to a NO at the end of the day.

### PICK UP A FINALIST TEE

Flaunt your finalist status with a Provincials Finalist t-shirt available for sale in the Grand Ballroom foyer.