



October 1, 2023

Dear Sir or Madam,

We have scheduled six Regional conferences to take place during the month of November for our DECA delegates. Please consider judging one of the competitions.

November

5	Area 6 Regionals @ Sinclair SS	380 Taunton Road East, Whitby, ON L1R 2K5
12	Area 1 Regionals @ Conestoga College	299 Doon Valley Drive, Kitchener, Ontario N2G 4M4
12	Area 4 Regionals @ Seneca College	1750 Finch Ave E, Toronto ON M2J 2X5
18	Area 5 Regionals @ Toronto Metropolitan University	Ted Rogers School of Business, Bay and Dundas Streets
25	Area 3 Regionals @ North Park SS	10 North Park Drive, Brampton, ON L6S 3M1
26	Area 2 Regionals @ Goodman School of Business	1812 Sir Isaac Brock Way, St. Catharines, ON L2S 3A1

We need YOUR support to make this competition a success. Approximately 120 judges are needed per regional to officiate 8:15 am - 4:00 pm. Our main goal is to give our students an opportunity to compete and get ready for the Provincial competition taking place this February. We want our students to experience first-hand what it takes to win.

DECA Competitive Events to choose from

Morning Competition paired with Afternoon Competition

Accounting Applications	ACT	Financial Services	FTDM
Apparel and Accessories	AAM	Buying and Merchandising	BTDM
Automotive Services Marketing	ASM		
Business Finance Services	BFS	Principles of Finance	PFN
Business Services Marketing Series	BSM	Business Law and Ethics	BLTDM
Entrepreneurship Individual Series	ENT	Entrepreneurship Team	ETDM
Food Marketing Series	FMS		
Hotel and Lodging Management	HLM	Hospitality Services	HTDM
Human Resources Management	HRM	Principles of Marketing	PMK
Marketing Communications Series	MCS	Marketing Management	MTDM
Personal Financial Literacy	PFL	Principles of Business Management	PBM
Restaurant and Food Service Mgmt	RFSM	Travel & Tourism Marketing	TTDM
Retail Merchandising Series	RMS	Principles of Hospitality	PHT
Sports and Entertainment Mgmt	SEM	Sports & Entertainment Marketing	STDM

The cite cases and answers will be given to you on that day. A Judge Trainer will be assigned to your category, so, if you have any reservations about participating, please don't, there will be people there to coach you!!

Each student will be given a case to read and prepare for 10 minutes. In each case, the student, as well as the judge, will be given a particular role to play. The judge and student will then role-play the situation for exactly 10 minutes. A Series Director will be there to time the event. After the student leaves, you have approximately three minutes to complete an evaluation form. You then go through the same role-play situation with another student until the end of the day.

Continental breakfast and light lunch will be served for all judges and advisors. [Ontario DECA - Regionals Judge Registration](#)

Time: register at 8:15 a.m.
Dress: Business Attire

I look forward to working with you and signing you on as one of our judges at one of our six Area Regionals. If you have any other questions, please do not hesitate to ask.

Many thanks,

Nicole Tryhorn
 Director of Community Engagement