




Comprehensive Exam Score

Ontario





Region: ON

Tue Jul 25 2017 4:26 PM

Accounting Applications Series

Composite Score	Ontario	81.35	
	International	71.49	
Business Law	Ontario	77.14	
	International	61.53	
Communication Skills	Ontario	62.86	
	International	66.62	
Customer Relations	Ontario	97.14	
	International	82.82	
Economics	Ontario	85.43	
	International	76.56	
Emotional Intelligence	Ontario	78.14	
	International	69.39	
Financial Analysis	Ontario	75.57	
	International	60.07	
Financial-Information Management	Ontario	75.71	
	International	64.01	
Marketing	Ontario	85.71	
	International	90.14	
Information Management	Ontario	87.86	
	International	76.90	
Operations	Ontario	77.14	
	International	68.45	
Professional Development	Ontario	84.00	
	International	71.96	
Risk Management	Ontario	89.43	
	International	69.46	

Advertising Campaign Event

Composite Score	Ontario	74.27	
	International	67.09	
Business Law	Ontario	90.91	
	International	75.42	
Channel Management	Ontario	67.73	

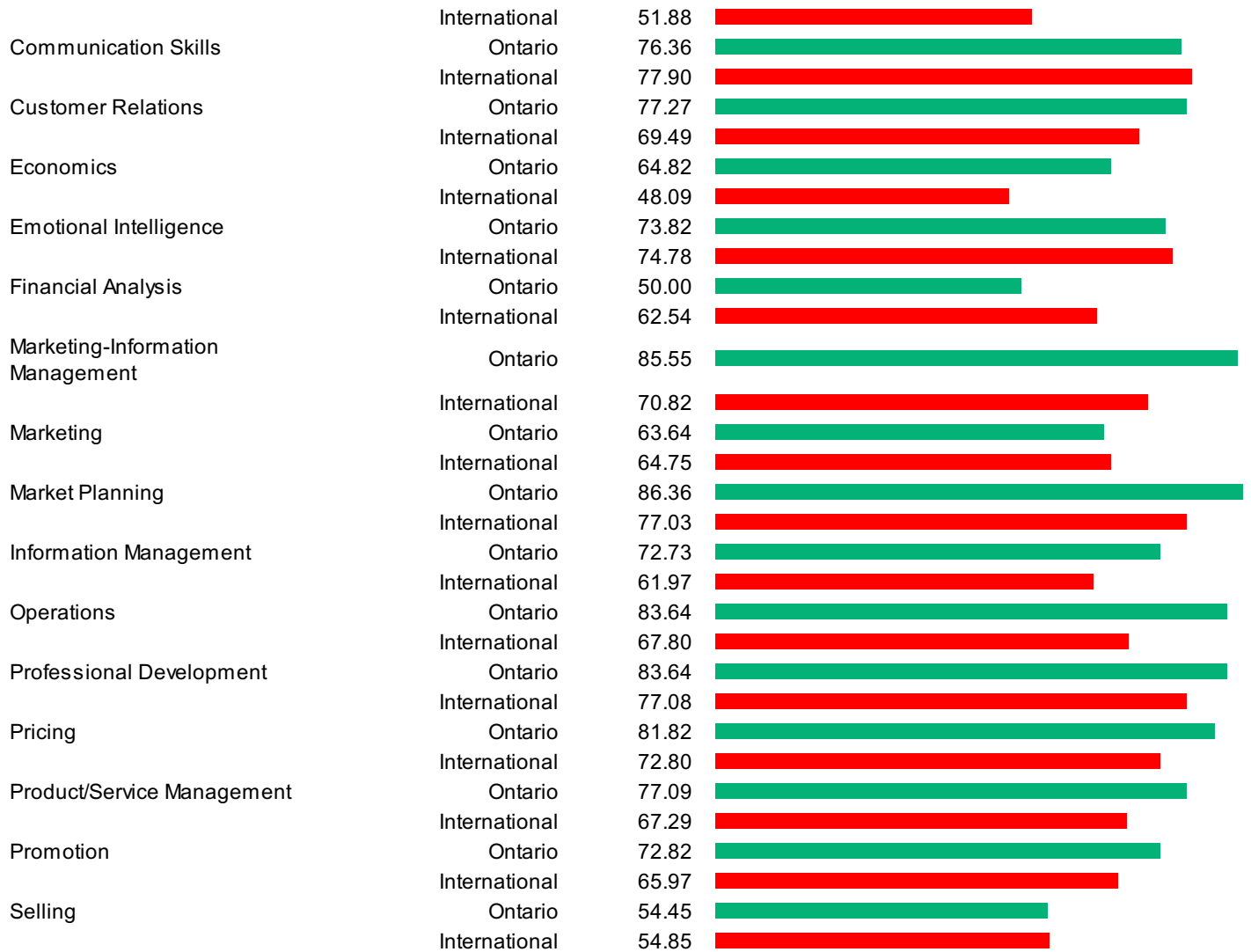
Comprehensive Exam Score

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Advertising Campaign Event, continued



Comprehensive Exam Score

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Apparel & Accessories Marketing Series

Subject	Region	Score	Score Type
Composite Score	Ontario	81.44	Green
	International	69.38	Red
Business Law	Ontario	100.00	Green
	International	74.11	Red
Channel Management	Ontario	61.71	Green
	International	51.76	Red
Communication Skills	Ontario	88.57	Green
	International	80.24	Red
Customer Relations	Ontario	92.86	Green
	International	66.96	Red
Economics	Ontario	64.00	Green
	International	50.15	Red
Emotional Intelligence	Ontario	78.14	Green
	International	77.01	Red
Financial Analysis	Ontario	82.14	Green
	International	67.26	Red
Marketing-Information Management	Ontario	84.14	Green
	International	73.02	Red
Marketing	Ontario	85.71	Green
	International	70.83	Red
Market Planning	Ontario	100.00	Green
	International	82.14	Red
Information Management	Ontario	77.14	Green
	International	65.24	Red
Operations	Ontario	80.00	Green
	International	70.95	Red
Professional Development	Ontario	88.57	Green
	International	79.64	Red
Pricing	Ontario	82.14	Green
	International	74.55	Red
Product/Service Management	Ontario	74.00	Green
	International	68.52	Red
Promotion	Ontario	75.86	Green
	International	69.13	Red
Selling	Ontario	69.43	Green
	International	57.86	Red












Comprehensive Exam Score

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Automotive Services Marketing Series

Composite Score	Ontario	78.96	
	International	69.26	
Business Law	Ontario	93.75	
	International	78.48	
Channel Management	Ontario	68.25	
	International	50.18	
Communication Skills	Ontario	67.50	
	International	75.39	
Customer Relations	Ontario	93.75	
	International	74.55	
Economics	Ontario	64.13	
	International	49.48	
Emotional Intelligence	Ontario	76.63	
	International	75.99	
Financial Analysis	Ontario	68.75	
	International	65.45	
Marketing-Information Management	Ontario	79.25	
	International	71.22	
Marketing	Ontario	100.00	
	International	75.15	
Market Planning	Ontario	90.63	
	International	81.97	
Information Management	Ontario	77.50	
	International	64.73	
Operations	Ontario	82.50	
	International	70.18	
Professional Development	Ontario	85.00	
	International	77.09	
Pricing	Ontario	81.25	
	International	75.45	
Product/Service Management	Ontario	76.25	
	International	68.10	
Promotion	Ontario	76.50	
	International	68.48	
Selling	Ontario	60.75	
	International	55.58	

Comprehensive Exam Score

Ontario

Region: ON

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Business Finance Series



Business Law and Ethics Team Decision Making



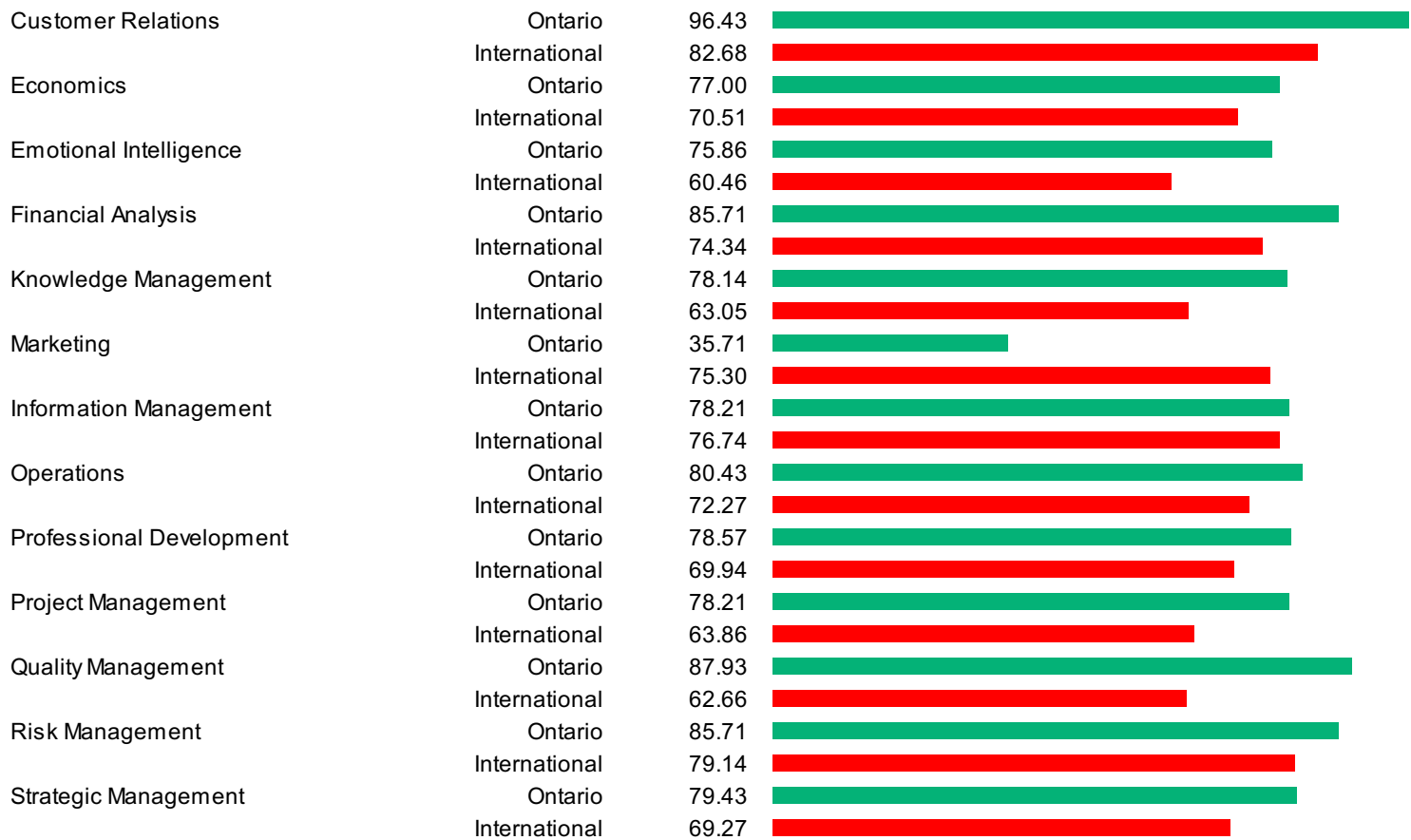
Comprehensive Exam Score

Ontario

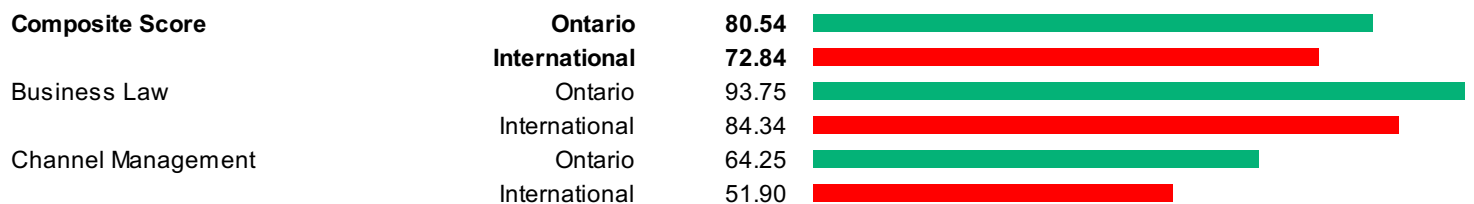
Region: ON

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Business Law and Ethics Team Decision Making, continued



Business Service Marketing Series



Comprehensive Exam Score

Ontario

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Business Service Marketing Series, continued







































Comprehensive Exam Score

Ontario

Region: ON

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Buying and Merchandising Team Decision Making

Composite Score	Ontario	76.56	
	International	67.03	
Business Law	Ontario	92.86	
	International	70.98	
Channel Management	Ontario	55.50	
	International	45.64	
Communication Skills	Ontario	81.43	
	International	77.76	
Customer Relations	Ontario	82.14	
	International	68.53	
Economics	Ontario	59.29	
	International	50.39	
Emotional Intelligence	Ontario	81.79	
	International	76.70	
Financial Analysis	Ontario	57.14	
	International	63.07	
Marketing-Information Management	Ontario	85.71	
	International	70.89	
Marketing	Ontario	85.71	
	International	68.10	
Market Planning	Ontario	91.07	
	International	78.66	
Information Management	Ontario	72.86	
	International	59.25	
Operations	Ontario	77.14	
	International	69.25	
Professional Development	Ontario	85.71	
	International	77.93	
Pricing	Ontario	78.57	
	International	73.42	
Product/Service Management	Ontario	73.57	
	International	66.93	
Promotion	Ontario	80.36	
	International	67.77	
Selling	Ontario	60.64	
	International	54.29	









Comprehensive Exam Score

Ontario

Region: ON

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Fashion Merchandising Promotion Plan

Composite Score	Ontario	76.94	
	International	64.87	
Business Law	Ontario	95.83	
	International	68.06	
Channel Management	Ontario	60.75	
	International	48.72	
Communication Skills	Ontario	76.67	
	International	77.85	
Customer Relations	Ontario	62.50	
	International	60.42	
Economics	Ontario	56.50	
	International	46.45	
Emotional Intelligence	Ontario	77.33	
	International	75.20	
Financial Analysis	Ontario	68.75	
	International	61.63	
Marketing-Information Management	Ontario	88.00	
	International	67.81	
Marketing	Ontario	83.33	
	International	64.24	
Market Planning	Ontario	93.75	
	International	77.08	
Information Management	Ontario	71.67	
	International	59.24	
Operations	Ontario	88.33	
	International	66.46	
Professional Development	Ontario	90.00	
	International	76.94	
Pricing	Ontario	77.08	
	International	70.83	
Product/Service Management	Ontario	83.50	
	International	64.53	
Promotion	Ontario	72.75	
	International	65.54	
Selling	Ontario	61.25	
	International	51.83	

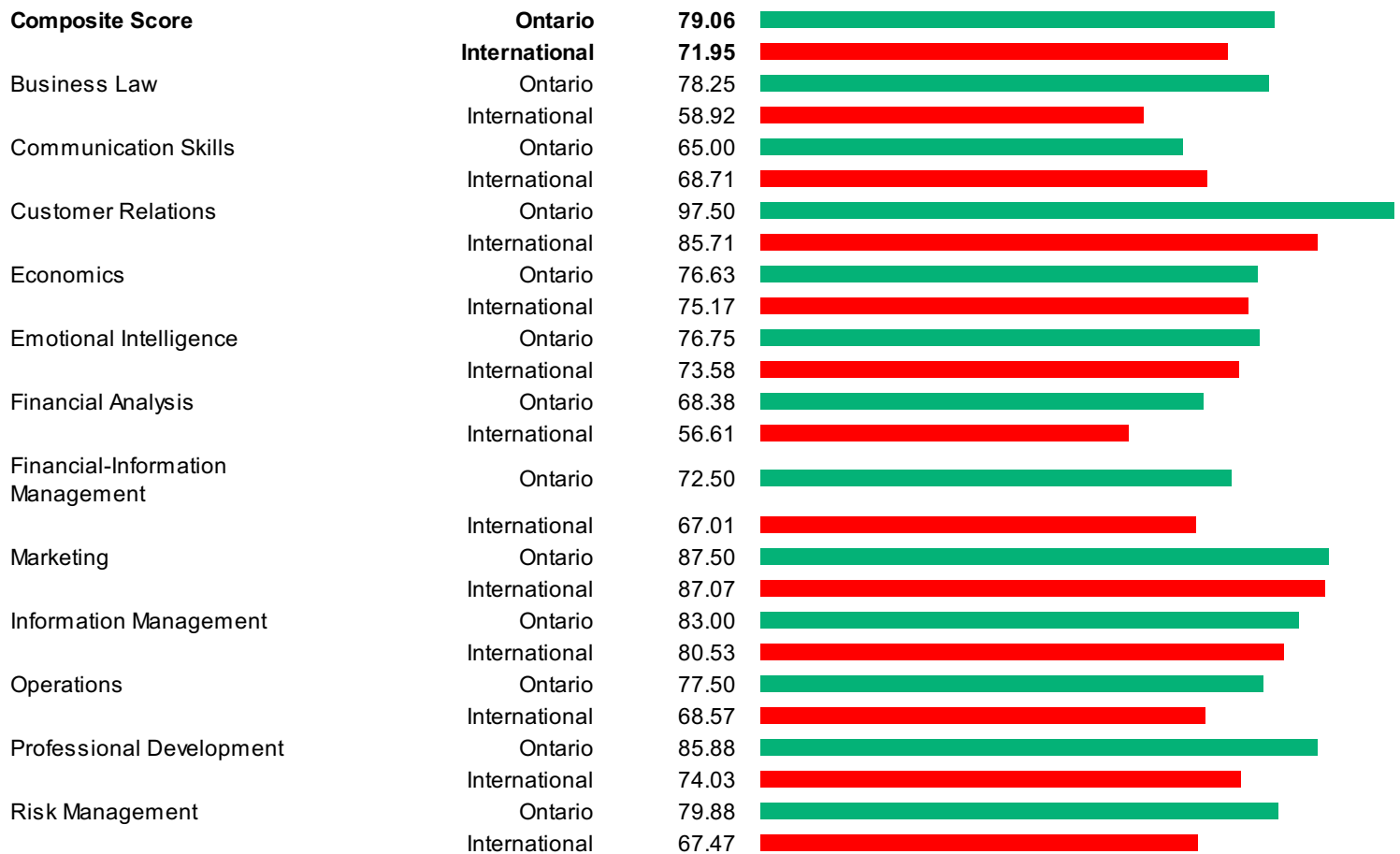
Comprehensive Exam Score

Ontario

Region: ON

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Financial Consulting



Financial Services Team Decision Making



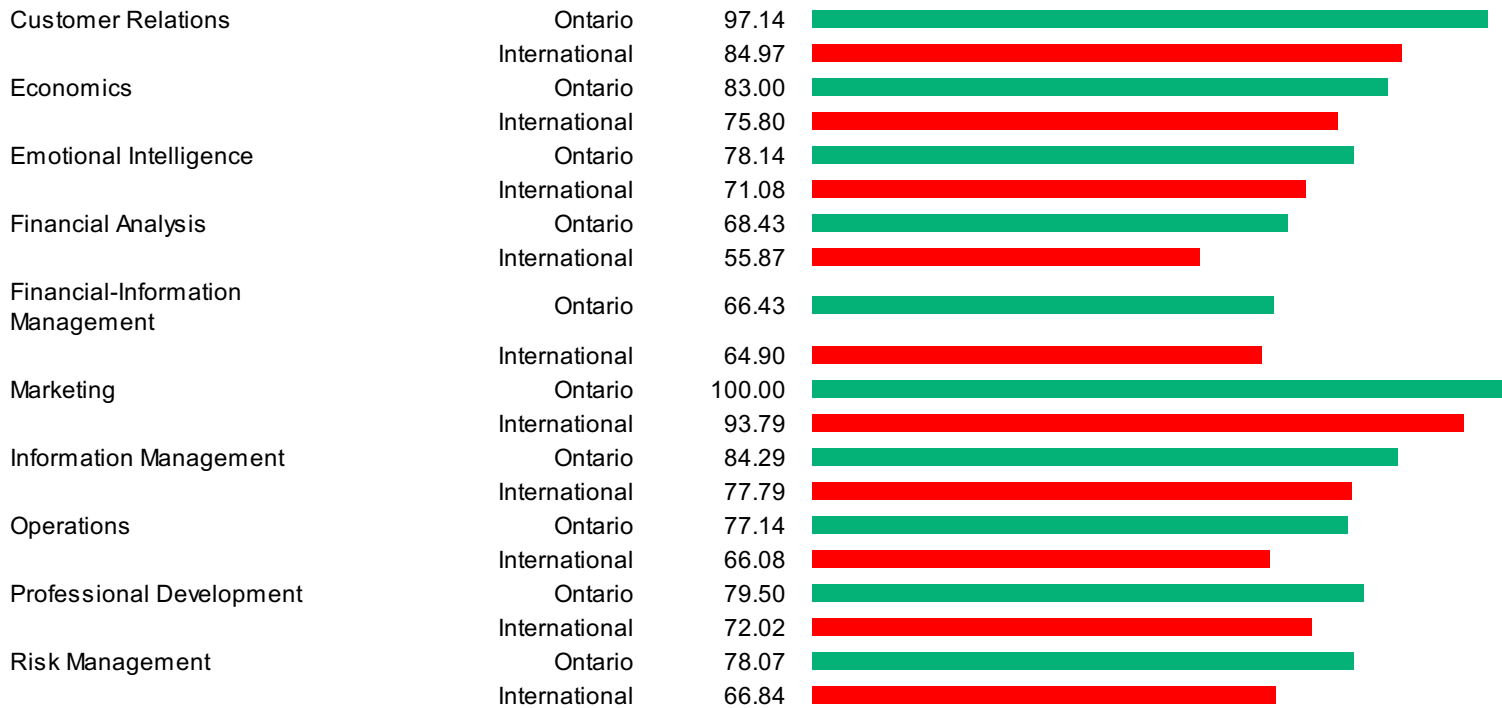
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Ontario

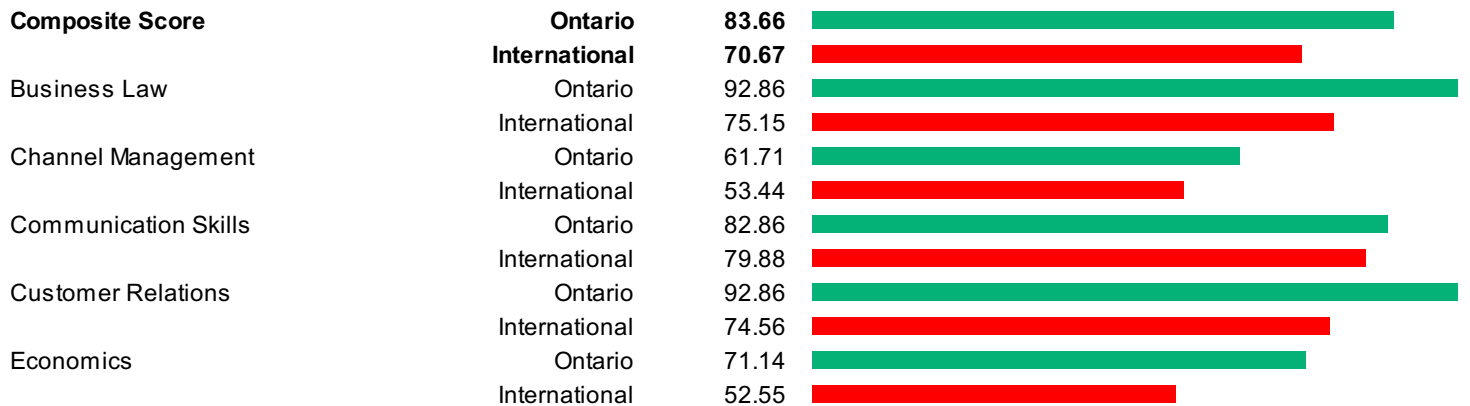
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Financial Services Team Decision Making, continued



Food Marketing Series



Comprehensive Exam Score

Ontario

Region: ON

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Food Marketing Series, continued

Emotional Intelligence	Ontario	85.43	
	International	76.85	
Financial Analysis	Ontario	82.14	
	International	66.72	
Marketing-Information Management	Ontario	92.00	
	International	74.93	
Marketing	Ontario	100.00	
	International	75.74	
Market Planning	Ontario	78.57	
	International	81.66	
Information Management	Ontario	71.43	
	International	64.14	
Operations	Ontario	88.57	
	International	72.31	
Professional Development	Ontario	88.57	
	International	79.17	
Pricing	Ontario	92.86	
	International	76.63	
Product/Service Management	Ontario	89.71	
	International	69.85	
Promotion	Ontario	78.43	
	International	69.62	
Selling	Ontario	73.00	
	International	58.12	

Hospitality and Tourism Professional Selling

Composite Score	Ontario	80.84	
	International	75.43	
Business Law	Ontario	66.25	
	International	66.77	
Channel Management	Ontario	93.75	
	International	88.41	
Communication Skills	Ontario	95.75	
	International	86.18	

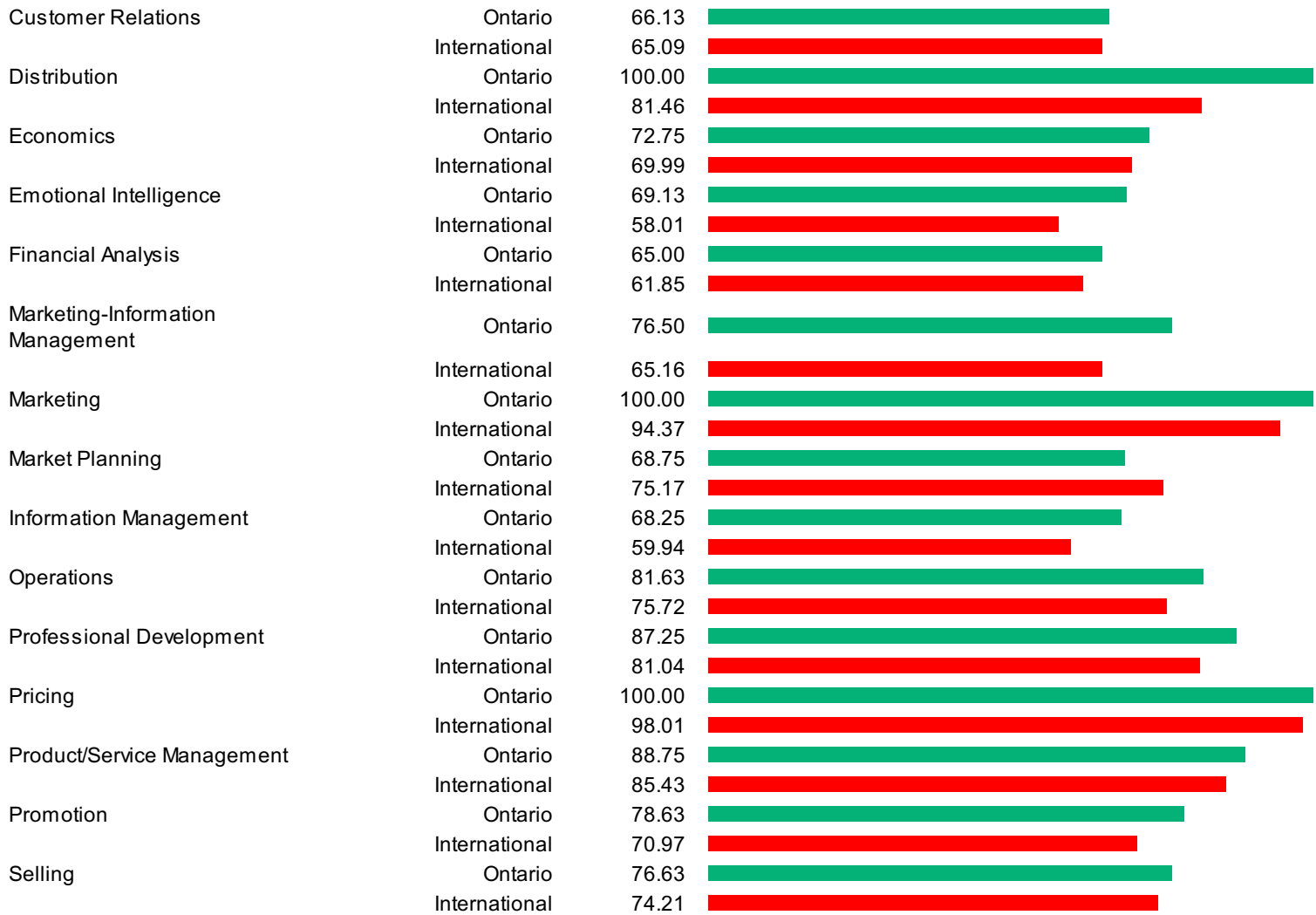
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Ontario

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Hospitality and Tourism Professional Selling, continued































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Hospitality Services Team Decision Making

Composite Score	Ontario	84.29	
	International	75.67	
Business Law	Ontario	87.93	
	International	68.77	
Channel Management	Ontario	92.86	
	International	88.05	
Communication Skills	Ontario	89.07	
	International	86.67	
Customer Relations	Ontario	68.50	
	International	64.69	
Distribution	Ontario	92.86	
	International	83.52	
Economics	Ontario	79.07	
	International	71.88	
Emotional Intelligence	Ontario	65.93	
	International	56.62	
Financial Analysis	Ontario	70.00	
	International	62.47	
Marketing-Information Management	Ontario	72.00	
	International	64.00	
Marketing	Ontario	100.00	
	International	93.68	
Market Planning	Ontario	89.29	
	International	77.75	
Information Management	Ontario	83.07	
	International	60.50	
Operations	Ontario	92.57	
	International	77.56	
Professional Development	Ontario	81.79	
	International	81.19	
Pricing	Ontario	100.00	
	International	96.57	
Product/Service Management	Ontario	87.36	
	International	84.90	
Promotion	Ontario	81.86	
	International	71.27	
Selling	Ontario	83.00	

Comprehensive Exam Score

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Hospitality Services Team Decision Making, continued

International 72.06 

Hotel and Lodging Management Series



Comprehensive Exam Score

Ontario

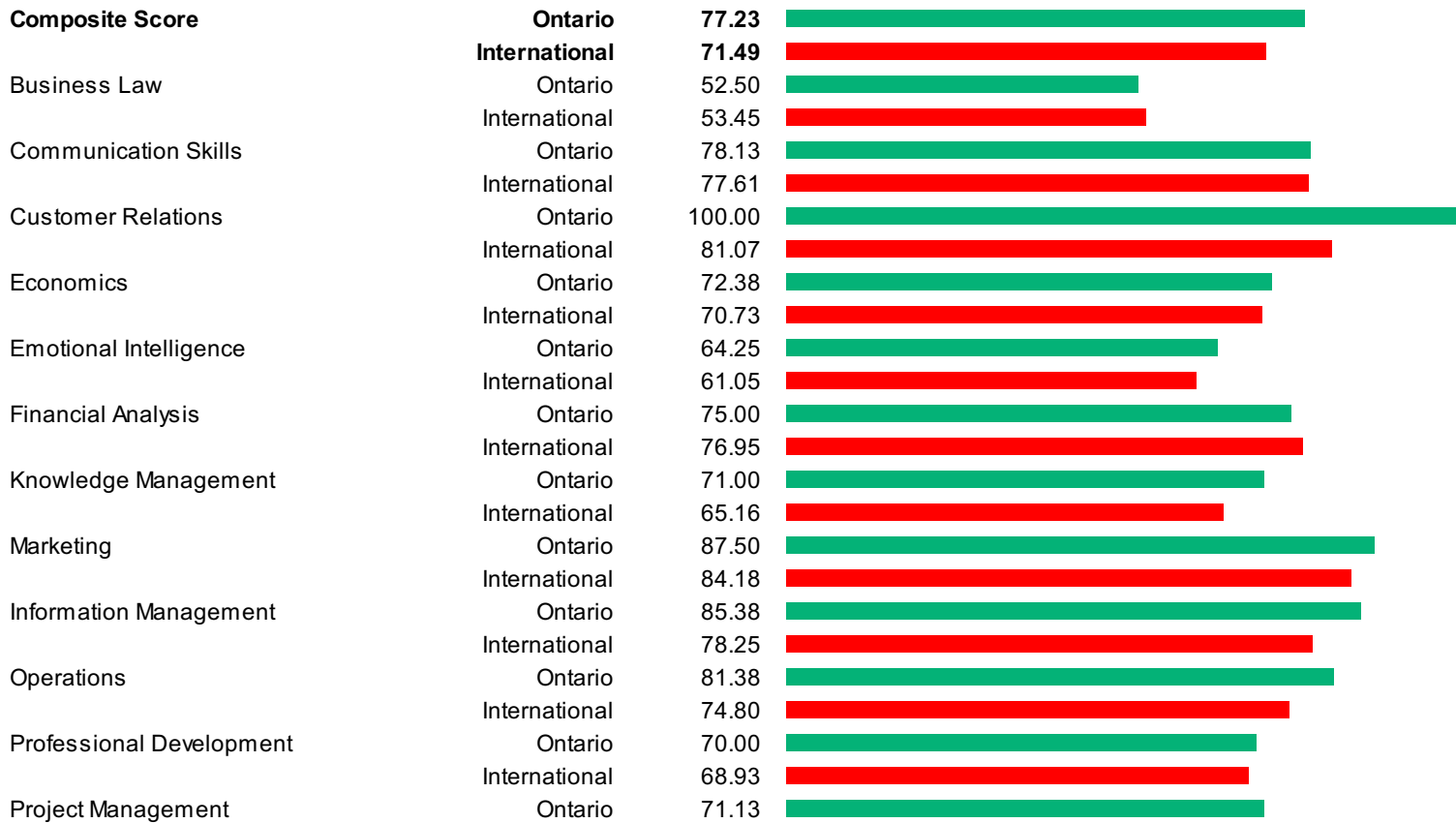
Region: ON

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Hotel and Lodging Management Series, continued



Human Resources Management Series



Comprehensive Exam Score

Ontario

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Human Resources Management Series, continued

Quality Management	International	66.03	
	Ontario	78.75	
Risk Management	International	62.34	
	Ontario	96.88	
Strategic Management	International	81.78	
	Ontario	74.25	
	International	70.08	

Marketing Communications Series

Composite Score	Ontario	81.95	
	International	73.54	
Business Law	Ontario	87.50	
	International	83.52	
Channel Management	Ontario	68.25	
	International	54.38	
Communication Skills	Ontario	80.00	
	International	79.78	
Customer Relations	Ontario	87.50	
	International	73.08	
Economics	Ontario	74.75	
	International	55.47	
Emotional Intelligence	Ontario	80.88	
	International	78.04	
Financial Analysis	Ontario	78.13	
	International	69.23	
Marketing-Information Management	Ontario	88.00	
	International	77.06	
Marketing	Ontario	100.00	
	International	81.32	
Market Planning	Ontario	90.63	
	International	83.93	
Information Management	Ontario	87.50	
	International	71.32	
Operations	Ontario	77.50	

Comprehensive Exam Score

Ontario

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Marketing Communications Series, continued

Professional Development	International	76.59	
	Ontario	75.00	
Pricing	International	82.75	
	Ontario	78.13	
Product/Service Management	International	76.92	
	Ontario	82.00	
Promotion	International	73.86	
	Ontario	81.00	
Selling	International	73.05	
	Ontario	76.38	
	International	59.83	

Marketing Management Team Decision Making

Composite Score	Ontario	78.92	
	International	68.52	
Business Law	Ontario	78.57	
	International	74.27	
Channel Management	Ontario	64.00	
	International	47.27	
Communication Skills	Ontario	82.86	
	International	77.91	
Customer Relations	Ontario	89.29	
	International	70.78	
Economics	Ontario	71.00	
	International	49.43	
Emotional Intelligence	Ontario	74.64	
	International	76.66	
Financial Analysis	Ontario	60.71	
	International	64.03	
Marketing-Information Management	Ontario	84.14	
	International	74.03	
Marketing	Ontario	100.00	
	International	69.48	
Market Planning	Ontario	92.86	

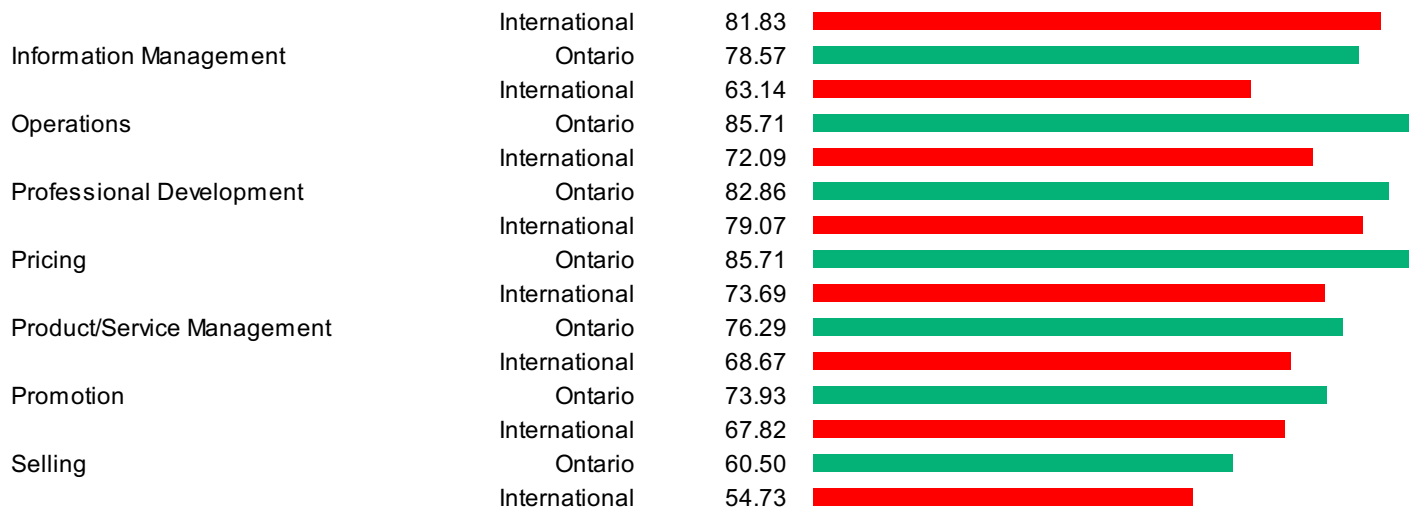
Comprehensive Exam Score

Ontario

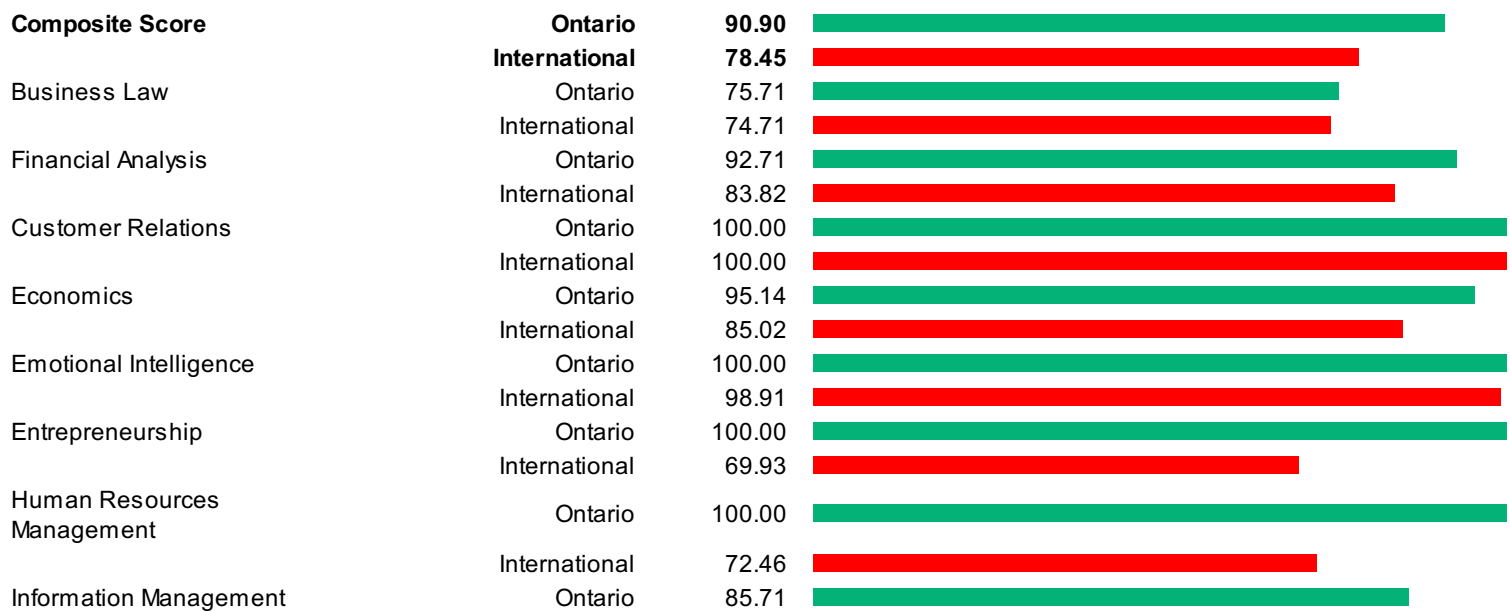
Region: ON

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Marketing Management Team Decision Making, continued



Personal Financial Literacy



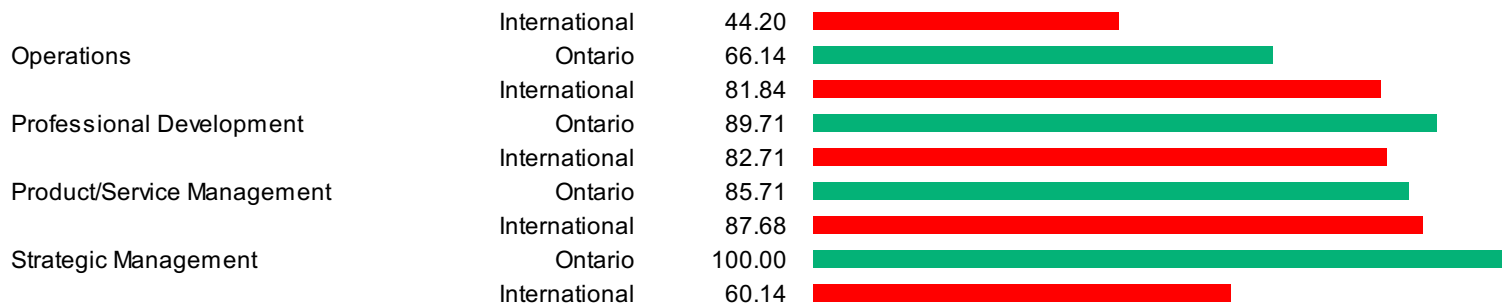
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Ontario

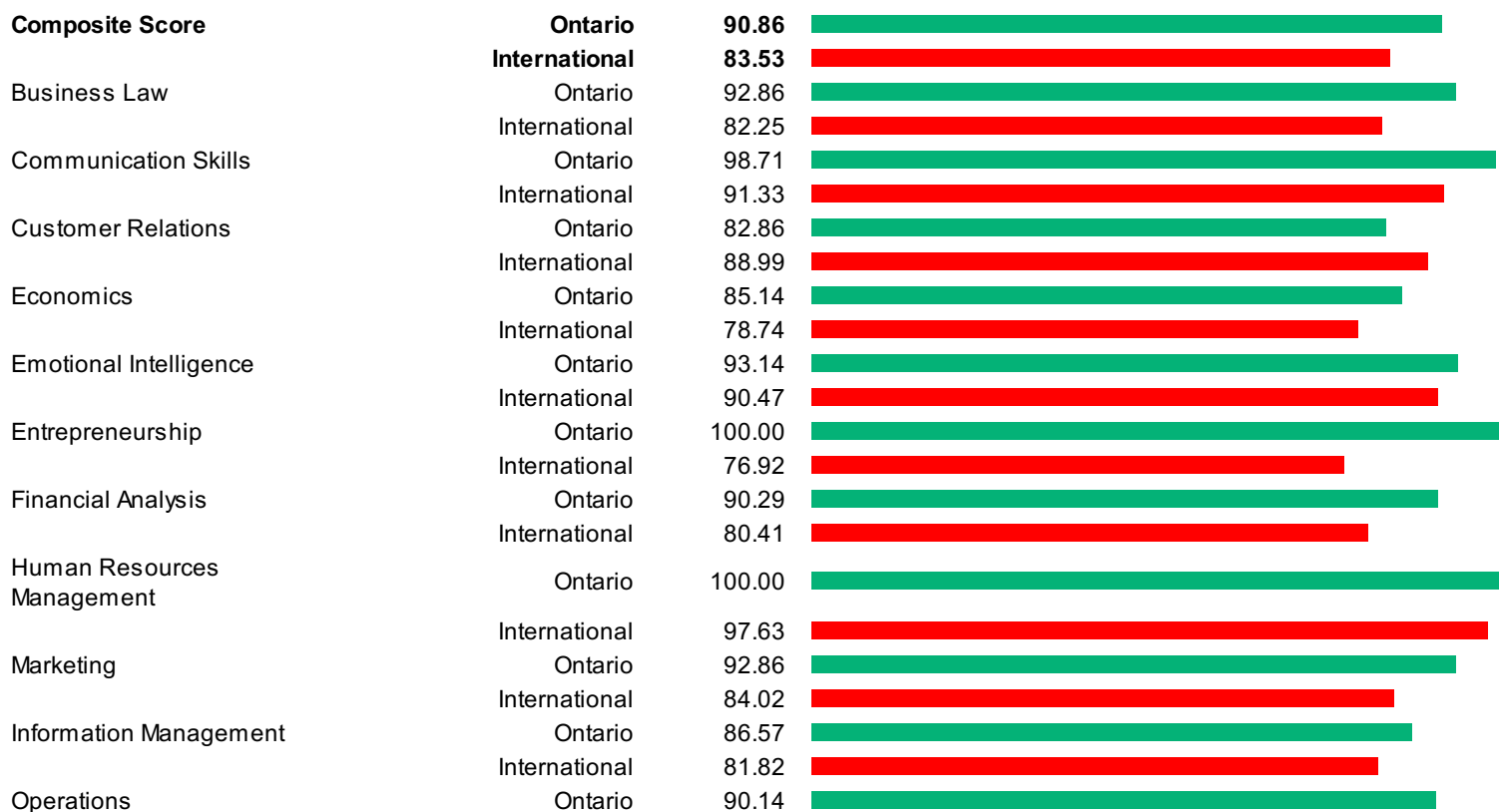
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Personal Financial Literacy, continued



Principles of Business Management and Administration



Comprehensive Exam Score

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Principles of Business Management and Administration, continued

Professional Development	International	82.30	
	Ontario	97.14	
Strategic Management	International	88.82	
	Ontario	71.43	
	International	62.13	

Principles of Finance

Composite Score	Ontario	91.34	
	International	81.85	
Business Law	Ontario	92.86	
	International	80.76	
Communication Skills	Ontario	98.71	
	International	90.37	
Customer Relations	Ontario	85.71	
	International	87.11	
Economics	Ontario	89.29	
	International	79.07	
Emotional Intelligence	Ontario	93.00	
	International	88.45	
Entrepreneurship	Ontario	100.00	
	International	70.39	
Financial Analysis	Ontario	86.43	
	International	81.12	
Human Resources Management	Ontario	100.00	
	International	98.68	
Marketing	Ontario	92.86	
	International	83.22	
Information Management	Ontario	91.29	
	International	78.97	
Operations	Ontario	88.71	
	International	78.10	
Professional Development	Ontario	97.14	
	International	87.24	
Strategic Management	Ontario	71.43	

Comprehensive Exam Score

Ontario














Region: ON

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Principles of Finance, continued

International 60.53 

Principles of Hospitality and Tourism

Composite Score	Ontario	85.10	
	International	80.26	
Business Law	Ontario	92.86	
	International	79.07	
Communication Skills	Ontario	96.14	
	International	89.25	
Customer Relations	Ontario	91.43	
	International	88.14	
Economics	Ontario	82.00	
	International	75.07	
Emotional Intelligence	Ontario	95.00	
	International	88.10	
Entrepreneurship	Ontario	71.43	
	International	70.35	
Financial Analysis	Ontario	90.29	
	International	76.74	
Human Resources Management	Ontario	100.00	
	International	92.44	
Marketing	Ontario	71.43	
	International	86.05	
Information Management	Ontario	90.00	
	International	77.38	
Operations	Ontario	90.00	
	International	77.34	
Professional Development	Ontario	92.86	
	International	85.29	
Strategic Management	Ontario	42.86	
	International	58.14	


Comprehensive Exam Score

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Principles of Marketing

Composite Score	Ontario	89.11	
	International	82.48	
Business Law	Ontario	82.14	
	International	80.49	
Communication Skills	Ontario	97.43	
	International	90.61	
Customer Relations	Ontario	80.00	
	International	88.44	
Economics	Ontario	85.00	
	International	78.32	
Emotional Intelligence	Ontario	94.00	
	International	90.13	
Entrepreneurship	Ontario	85.71	
	International	79.19	
Financial Analysis	Ontario	90.29	
	International	79.10	
Human Resources Management	Ontario	100.00	
	International	93.64	
Marketing	Ontario	100.00	
	International	87.57	
Information Management	Ontario	86.57	
	International	79.64	
Operations	Ontario	83.00	
	International	78.35	
Professional Development	Ontario	88.57	
	International	85.49	
Strategic Management	Ontario	85.71	
	International	61.27	

Professional Selling Event

Composite Score	Ontario	79.01	
	International	69.55	
Business Law	Ontario	100.00	
	International	75.68	

Comprehensive Exam Score

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Professional Selling Event, continued

Channel Management	Ontario	61.57	
	International	48.05	
Communication Skills	Ontario	80.00	
	International	77.30	
Customer Relations	Ontario	78.57	
	International	69.93	
Economics	Ontario	59.29	
	International	49.46	
Emotional Intelligence	Ontario	83.00	
	International	77.57	
Financial Analysis	Ontario	71.43	
	International	66.39	
Marketing-Information Management	Ontario	92.14	
	International	73.53	
Marketing	Ontario	85.71	
	International	74.32	
Market Planning	Ontario	92.86	
	International	79.05	
Information Management	Ontario	68.57	
	International	64.86	
Operations	Ontario	77.14	
	International	72.70	
Professional Development	Ontario	94.29	
	International	79.19	
Pricing	Ontario	78.57	
	International	74.83	
Product/Service Management	Ontario	76.29	
	International	69.26	
Promotion	Ontario	79.86	
	International	69.09	
Selling	Ontario	63.86	
	International	61.14	

Comprehensive Exam Score

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Quick Serve Restaurant Management Series



Comprehensive Exam Score

Ontario

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Quick Serve Restaurant Management Series, continued

International 71.72 

Restaurant and Food Service Management Series

Subject	Region	Score	Score Type
Composite Score	Ontario	85.18	Green
	International	76.70	Red
Business Law	Ontario	87.25	Green
	International	75.35	Red
Channel Management	Ontario	100.00	Green
	International	89.18	Red
Communication Skills	Ontario	91.50	Green
	International	87.29	Red
Customer Relations	Ontario	66.00	Green
	International	63.01	Red
Distribution	Ontario	100.00	Green
	International	81.29	Red
Economics	Ontario	76.38	Green
	International	72.88	Red
Emotional Intelligence	Ontario	69.25	Green
	International	59.85	Red
Financial Analysis	Ontario	72.50	Green
	International	62.81	Red
Marketing-Information Management	Ontario	82.25	Green
	International	67.19	Red
Marketing	Ontario	100.00	Green
	International	93.86	Red
Market Planning	Ontario	93.75	Green
	International	78.36	Red
Information Management	Ontario	70.63	Green
	International	62.08	Red
Operations	Ontario	81.75	Green
	International	79.98	Red
Professional Development	Ontario	89.38	Green
	International	82.47	Red
Pricing	Ontario	93.75	Green

Comprehensive Exam Score

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Restaurant and Food Service Management Series, continued

Product/Service Management	International	95.91	
	Ontario	90.50	
Promotion	International	85.01	
	Ontario	83.25	
Selling	International	71.39	
	Ontario	85.13	
	International	72.70	

Retail Merchandising Series

Composite Score	Ontario	79.27	
	International	69.33	
Business Law	Ontario	94.44	
	International	73.35	
Channel Management	Ontario	68.11	
	International	49.31	
Communication Skills	Ontario	80.00	
	International	77.58	
Customer Relations	Ontario	88.89	
	International	69.51	
Economics	Ontario	64.56	
	International	49.25	
Emotional Intelligence	Ontario	84.89	
	International	79.14	
Financial Analysis	Ontario	61.11	
	International	66.62	
Marketing-Information Management	Ontario	88.56	
	International	73.48	
Marketing	Ontario	77.78	
	International	68.13	
Market Planning	Ontario	88.89	
	International	84.20	
Information Management	Ontario	71.11	
	International	64.29	
Operations	Ontario	82.22	

Comprehensive Exam Score

Ontario

Region: ON

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Retail Merchandising Series, continued

	International	71.32	
Professional Development	Ontario	86.67	
	International	81.32	
Pricing	Ontario	88.89	
	International	74.31	
Product/Service Management	Ontario	80.56	
	International	71.55	
Promotion	Ontario	76.00	
	International	68.99	
Selling	Ontario	65.00	
	International	56.20	

Sports and Entertainment Marketing Series

Composite Score	Ontario	77.09	
	International	68.77	
Business Law	Ontario	83.33	
	International	77.91	
Channel Management	Ontario	62.67	
	International	49.93	
Communication Skills	Ontario	86.67	
	International	73.72	
Customer Relations	Ontario	77.78	
	International	68.02	
Economics	Ontario	68.22	
	International	51.67	
Emotional Intelligence	Ontario	75.44	
	International	75.89	
Financial Analysis	Ontario	61.11	
	International	64.39	
Marketing-Information Management	Ontario	85.00	
	International	72.71	
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	International	72.67	
Market Planning	Ontario	91.67	

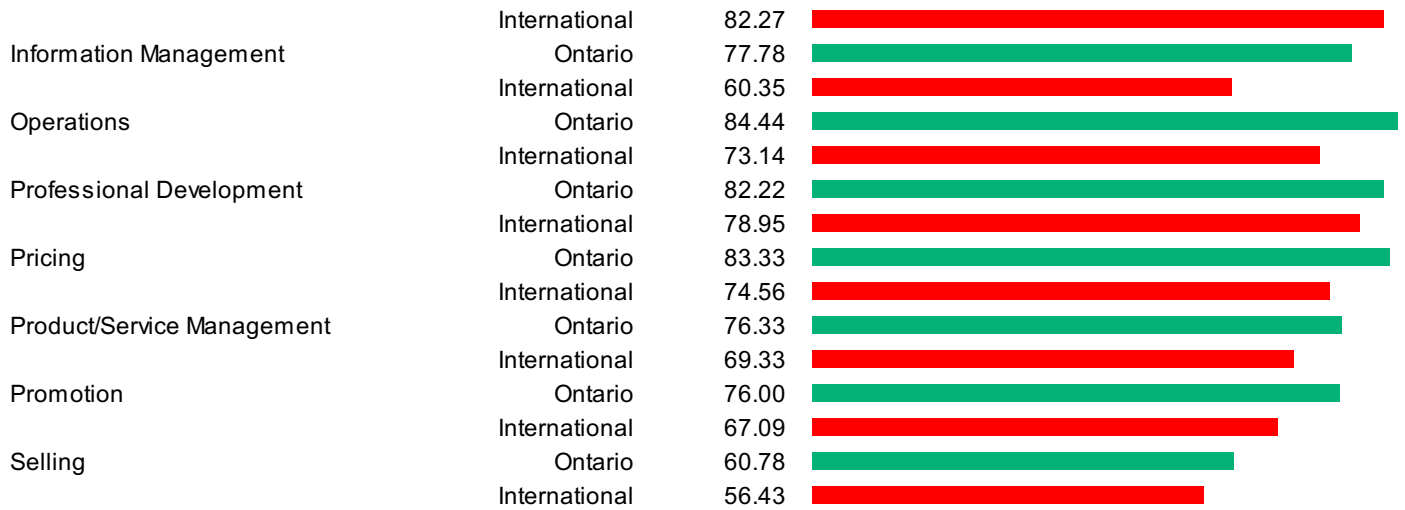
Comprehensive Exam Score

Ontario

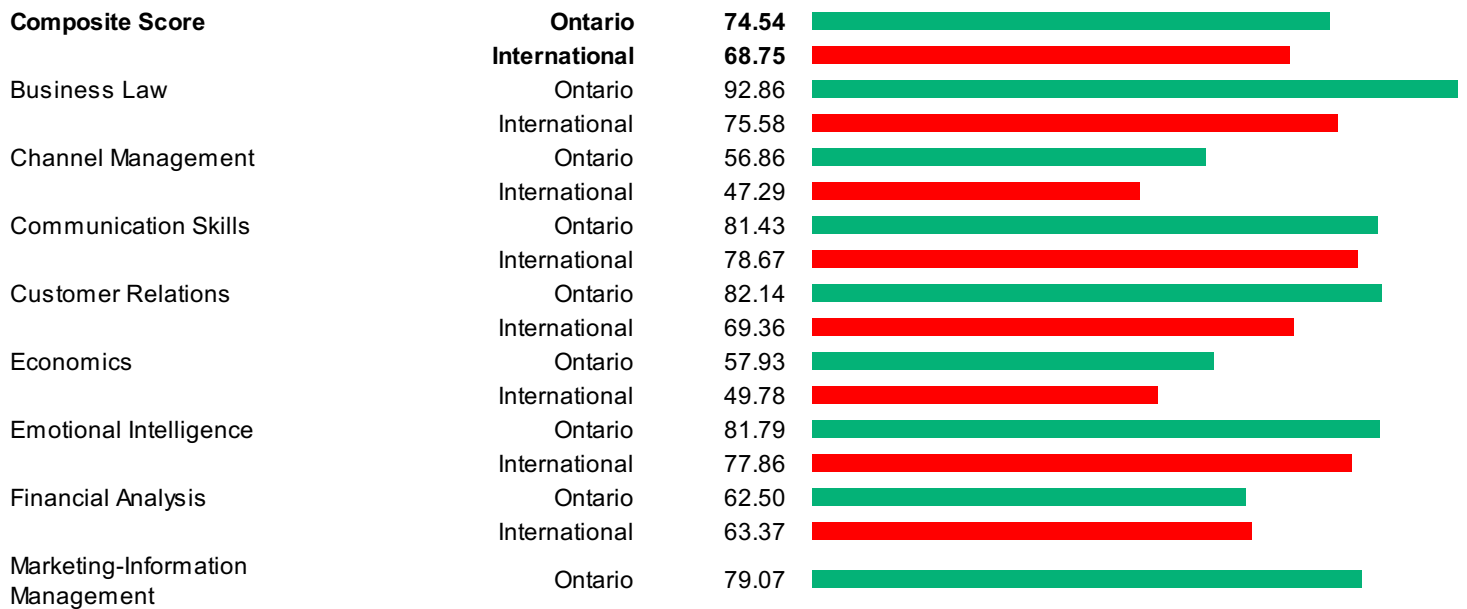
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Sports and Entertainment Marketing Series, continued



Sports and Entertainment Marketing Team Decision Making



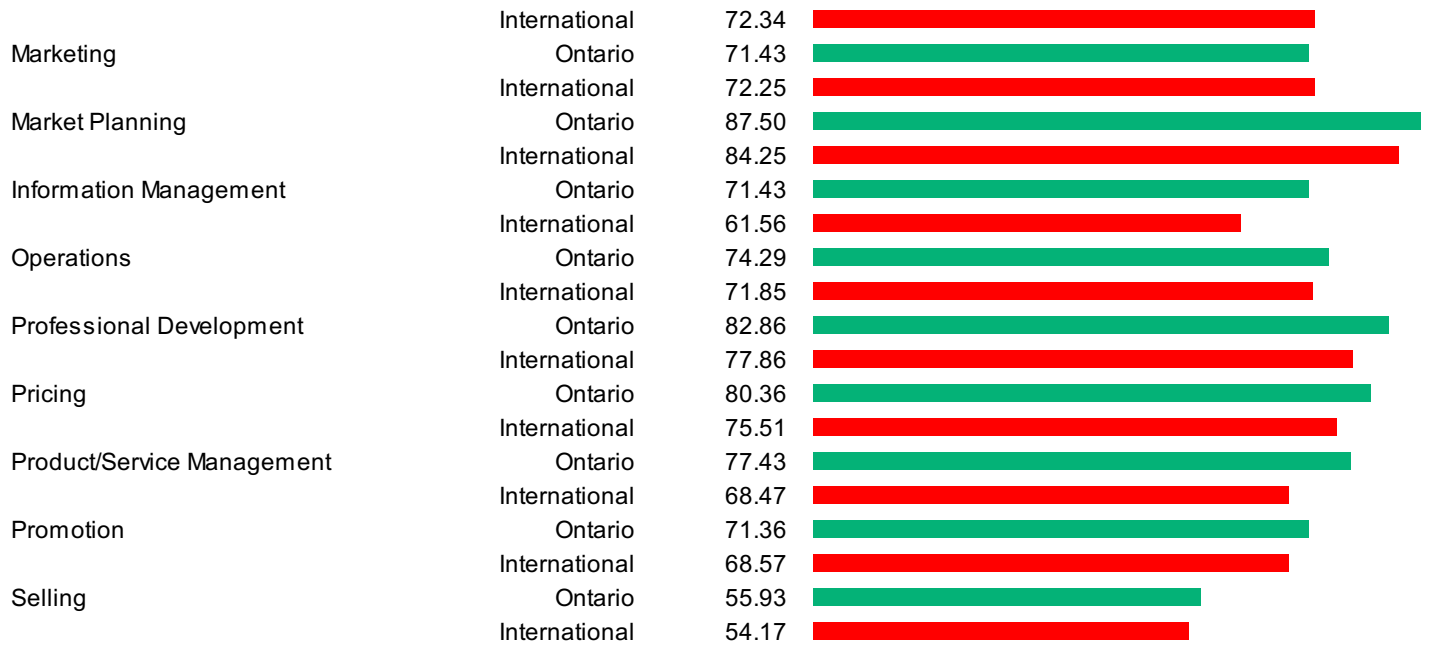
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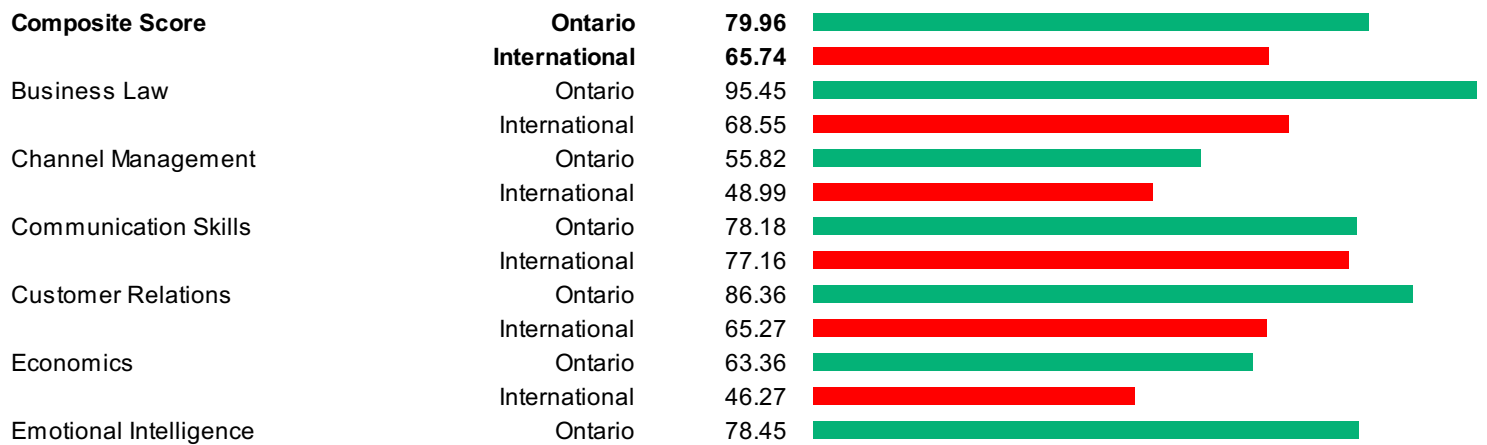
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Sports and Entertainment Marketing Team Decision Making, continued



Sports and Entertainment Promotion Plan



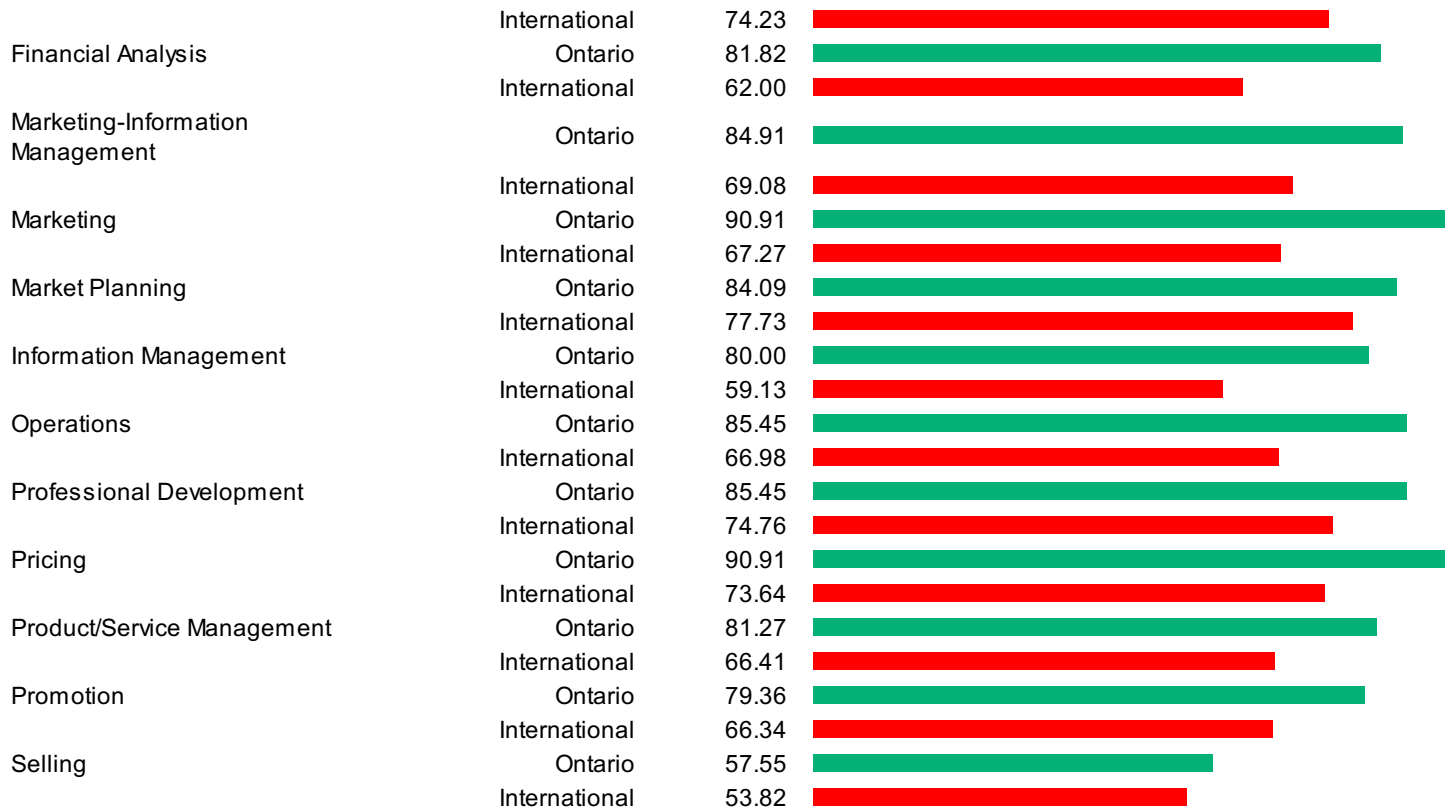
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Ontario

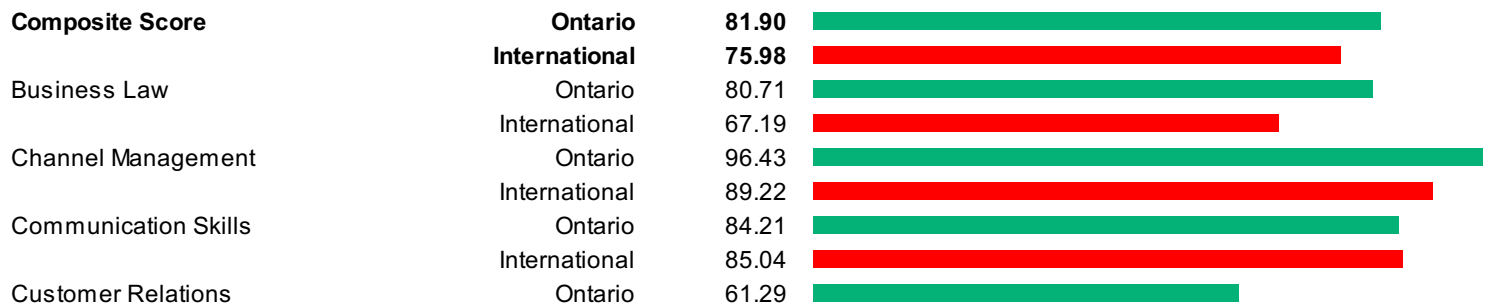
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Sports and Entertainment Promotion Plan, continued



Travel and Tourism Team Decision Making



Comprehensive Exam Score

Ontario

Region: ON

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Travel and Tourism Team Decision Making, continued

