

<b>Friday, June 2</b>			
3pm - 6pm	Registration/Check-in		
5:30pm - 7:00pm	Dinner at Muddies (located in Village 1 residence)		
7:15pm - 8:15pm	Networking Session Workshop		
8:15pm - 9:30pm	Networking Reception (dessert reception)		
11:30pm -	Curfew		
<b>Saturday June 3</b>	<b>HH 1101</b>	<b>HH1102</b>	<b>HH 1104</b>
7:30am - 8:30am	Continental Breakfast in the SAF Atrium		
8:45am - 9:45am	Meetings and Motivation (Patty)		
10am - 11:30am	Velocity "Pitch like a Pro"		
11:30am - 12:45pm	Lunch in SAF Atrium		
1:00pm - 1:50pm	Group A: SLP Workshop/ Group B: Meetings and Motivation Activity		
2:00pm- 2:50pm	Group A: Meetings and Motivation Activity/ Group B SLP Workshop		
3:15pm - 4:00pm	Tackling the Case and Presentations- A Skills Development Presentation and Interactive Workshop presented by Harleen Randhawa	What's Next? presented by Aamna Contractor. In this workshop, you will learn the ins & outs in searching for a job; whether it is a full-time position after University/College or a summer co-op/intern position to get you some hands-on experience. As a previous Recruiter and Job-seeker, Aamna will provide you with both perspectives on how to successfully get your next position. This workshop will focus on you brand, how you network, and how you hustle.	Wealth Creation & Your 10 Year Plan presented by Emmie Bates and Nick Empson. A discussion based workshop around the topics of wealth, investment and ensuring success in your future.
4:15pm - 5:00pm	Tackling the Case and Presentations	What's Next?	Wealth Creation & Your 10 Year Plan
5:30pm - 7:00pm	Dinner @ REV Dining Room		
7:00pm - 8:00pm	Scavenger Hunt and Fun Activity		
8:00pm - 9:00pm			

9:00pm - 11:00pm	Movie Night		
11:30pm -	Curfew		
<b>Sunday, June 4</b>	<b>HH 1101</b>	<b>HH1102</b>	<b>HH 1104</b>
7:30am - 8:30am	Continental Breakfast in SAF Atrium		
8:30am - 9:15am	The ins and outs of DECA! Olga Plagianakos will walk you through all of the competitive events for 2017 2018. This workshop is meant for Presidents or Chapter Executive Members only	Andrew Soave - Businesses are competitive when they are the best at what they do. But what does "Best" mean? The field of business strategy centres on this question. Andrew will discuss the basic pillars of customer value which comprise the four dimensions in which a business can be the "best" and provide unmatched value to its customer base. The session will also include a discussion on designing business operations to facilitate these pillars. Both topics are based on chapters of The Small Business Booklet, a business improvement guide written for Small Business Owners and Aspiring Entrepreneurs.	Pitching Yourself IRL, co-presented by Tony Han and Pujita Verma We will teach you how to put your DECA knowledge and skills to use in real life during job interviews, as well as expert tips on creating an outstanding résumé and writing phenomenal scholarship and extracurricular applications. Per session, two delegates may choose to have their personal elevator pitch, résumé, application etc. integrated into the lesson for critical group evaluation. Please email tonyhan26@gmail.com ASAP if you are interested!
9:30am - 10:15am	Communication!!	Businesses are competitive when they are the best at what they do. But what does "Best" mean?	Pitching Yourself IRL
10:30am - 11:15am	Josh Arsenault - This workshop will be focus on versatile communication. This will primarily focus on speaking in situations such as presentations, to maintain client relations, and from a position of leadership (i.e. mentoring and training). The workshop will highlight that there are differences in communicating depending on the situation yet there is a common foundational base that can be built upon and leveraged.	#LetsGetDigital - Presented by Michelle Duong, VP Marketing & Media of DECA U, and Co-founder of Ranellek Designs, will guide you through how to effectively use digital marketing to improve your chapter's online presence, the basics of graphic design and why brand identity is important. (No, I'm not just going to tell you how to use Instagram)	Shangbing Jiang & Jessica Fung-
11:30am - 12:15am	Rishi Bansal - Name: Redefining Living  Much of our lives are spent endlessly chasing after material wealth, regardless of one's true interests. Part 1 of this workshop will focus on redefining your purpose, reevaluating your goals, and adjusting your path so it ends in you becoming the best version of yourself. Along the way, we will	Jake A. Jardine - [Name of Workshop] -	Ben Levy and Rahul Bathija - Your One-Stop Workshop! - Gone are the days of dull presentations, uninspiring lectures and lack of member engagement at chapter meetings. In this workshop, students will learn how to utilize unique methods to create interactive and informative workshops that deliver great content!

	take a look at defining success, finding what bring us happiness, and figuring out what we need to do to fulfill our dreams. Part 2 of this workshop will look at how one can use this new mindset to put them on the ICDC podium, and receive DECA Glass.		
12:15pm - 2:00pm	Lunch in the SAF Atrium		
2:00pm - 2:45pm	Even You Can Build Your Ideas - Presented by Moosa Baquie VP of Digital Operations for DECA U Ontario and founder/chief organizer of Start Hacks. Learn about the technologies available now to help jumpstart your ideas, the world has gone open source and not enough people know what is currently available. Learn about how to create quick websites and better pitch ideas knowing what technology is open and available to let your ideas come to life.	What's LinkedIn and Why Should I Use It? - Presented by Sam MacDougall, current VP Partnerships on the DECA U Board of Directors and VP Communications on the 2016-2017 BoD. Sam will take you through an engaging workshop, explaining what LinkedIn is, what benefits it offers, how to use it, how to create an effective profile, and why should you be on it moving into your university years.	I Got 99 Problems but a Pitch Ain't One - Presented by Emily Fraser When someone thinks of magic, they think of being able to create something out of nothing. Believe it or not, that's exactly what innovation is! Innovation is the art of taking something that may or may not exist, and turning it into something of value that satisfies customers needs. Of course, you also need to be able to convince consumers to purchase your product by crafting an compelling pitch. Discover the importance of branding when it comes to positioning yourself and your product. This workshop will teach attendees that the key to success in business is not only creating a valuable product that customers want but also developing yourself into a trustworthy, respectable, and credible individual.
3:00pm - 3:45pm	Even You Can Build Your Ideas	What's LinkedIn and Why Should I Use It?	I Got 99 Problems but a Pitch Ain't One
4:00pm - 4:45pm	Keynote Speaker (Jennifer Hughes, Scotiabank)		
5:00pm - end	Check-out		