

Thursday, February 7, 2019

3:00 p.m. – 7:00 p.m.	<b>Chapters Check-in to hotels</b> <ul style="list-style-type: none"> <li>Chapter Advisors only check-in to advise DECA staff of hotel room numbers</li> <li>Chapters SWAG pickup and name tags replacements</li> </ul>	Concourse Level
7:00 p.m. – 10:00 p.m.	<b>Chapter Delegation Photos</b> by appointment only	Grand Ballroom foyer
5:00 p.m. – 10:00 p.m.	<b>ShopONDECA</b> <ul style="list-style-type: none"> <li>Celebrating our 40<sup>th</sup> year</li> <li>Get your SWAGGER on and pick up a keepsake</li> </ul>	Provincial Ballroom
10:30 p.m.	<b>Curfew</b> All registered overnight DECA delegates are expected to be in their rooms by 10:30 p.m. NO EXCEPTIONS. No food deliveries to your rooms past 9:00 p.m. Registrants must have their advisor present at all times. Day registrants must be off hotel property no later than 6:00 p.m.	Toronto Sheraton Marriott Eaton Centre Chelsea

Friday, February 8, 2019

7:45 a.m. – 8:15 a.m.	<b>Advisor Registration</b> <ul style="list-style-type: none"> <li>Briefing of Judges by Series Directors for Individual and Team Events</li> </ul>	Sheraton Hall (lower level)
8:00 a.m. – 9:00 a.m.	<ul style="list-style-type: none"> <li>Briefing of Judges by Series Directors for Principle Events</li> </ul>	City Hall Room (2 <sup>nd</sup> floor)
	<ul style="list-style-type: none"> <li>Briefing of Judges by Series Directors for Written Events</li> </ul>	Birchwood Ballroom (Mezzanine level)
8:30 a.m. – 4:00 p.m.	<b>LDA: Leadership Development Academy co-sponsored by CPA Ontario</b> <ul style="list-style-type: none"> <li>Facilitated by the Dale Carnegie Institute</li> </ul>	Marriott Grand Ballroom (bottom floor)
10:00 am – 1:00 pm	<b>Administrator's Day Programme</b>	Mackenzie Roosevelt (2 <sup>nd</sup> floor)
8:30 a.m. – 5:30 p.m.	<b>Corporate Partner Exhibits</b>	Concourse Level
8:30 a.m. – 5:30 p.m.	<b>PRINCIPLES OF BUSINESS ADMINISTRATION EVENTS</b> PBM: Principles of Business Administration PFN: Principles of Finance PHT: Principles of Hospitality and Tourism PMK: Principles of Marketing	Dominion Ballroom (2 <sup>nd</sup> floor)
8:30 a.m. – 5:30 p.m.	<b>TEAM ORAL EVENTS</b> BLTDM: Business Law and Ethics Team Decision Making BTDM: Buying and Merchandising Team Decision Making FTDM: Financial Services Team Decision Making ETDM: Entrepreneurship Team Decision Making HTDM: Hospitality Services Team Decision Making MTDM: Marketing Management Team Decision Making STD: Sports and Entertainment Marketing Team Decision Making TTDM: Travel and Tourism Marketing Team Decision Making	Sheraton Hall & Osgoode Ballroom (lower level)

Friday, February 8, 2019

<p><b>INDIVIDUAL ORAL EVENTS</b></p> <p>8:30 a.m. – 5:30 p.m.</p>	<p>ACT: Accounting Applications  AAM: Apparel and Accessories Marketing  ASM: Automotive Services Marketing  BFS: Business Finance Series  BSM: Business Services Marketing Series  ENT: Entrepreneurship Series  FMS: Food Marketing Series  HLM: Hotel and Lodging Management Series  HRM: Human Resources Management Series  MCS: Marketing Communication Series  PFL: Personal Financial Literacy  RFSM: Restaurant and Food Service Management  RMS: Retail Merchandising Series  SEM: Sports and Entertainment Marketing</p>	<p>Grand Ballroom (lower level)</p>
<p><b>WRITTEN EVENT DEFENCES OF BUSINESS PROPOSALS</b></p> <p>8:30 a.m. – 5:30 p.m.</p>	<p>BMOR: Buying and Merchandising Operations Research Event  BOR: Business Services Operations Research Event  EFB: Entrepreneurship Franchising Business Plan  EIB: Entrepreneurship Independent Business Plan  EIP: Entrepreneurship Innovation Plan  ESB: Entrepreneurship Start-Up Business Plan  FOR: Finance Operations Research Event  HTOR: Hospitality and Tourism Operations Research Event  SEOR: Sports and Entertainment Research Event</p> <hr/> <p>GRIT: The GRIT Tank</p> <hr/> <p>IMCS: Integrated Marketing Campaign (Services)  IMCE: Integrated Marketing Campaign (Event)  IMCP: Integrated Marketing Campaign (Product)  PSE: Professional Selling Event</p> <hr/> <p>CMP: Creative Marketing Project  CSP: Community Service Project  EPP: Entrepreneurship Promotion Project  FLPP: Financial Literacy Promotion Plan  LEP: Learn and Earn Project  PRP: Public Relations Project</p> <hr/> <p>FCE: Financial Consulting Event  HTPS: Hospitality and Tourism Professional Selling Event</p> <hr/> <p>IBP: International Business Plan Event</p>	<p>Willow Room</p> <hr/> <p>Spruce Room and Pine Room</p> <hr/> <p>Chestnut Room</p> <hr/> <p>Maple Room</p> <hr/> <p>Linden Room</p> <hr/> <p>Cedar Room</p>

**From the lobby,  
take staircase up  
one level.  
Locate your event  
code by finding the  
banner outside one  
of the meeting  
rooms**

## Friday, February 8, 2019

12:30 p.m. – 2:00 p.m. 3:30 p.m. – 4:30 p.m. 5:30 p.m. – 6:30 p.m.	<b>All faiths Prayer Room</b> Chapter Advisor or Adult Chaperone must be present with students	Davenport Room (4 <sup>th</sup> floor, Queen tower)
12:00 p.m. – 1:30 p.m.	<b>Lunch – Please present RED name badge</b> <ul style="list-style-type: none"> <li>Individual &amp; Team Event Judges &amp; Advisors-on-Duty</li> <li>Principle Event Judges &amp; Advisors-on-Duty</li> <li>Written Event Judges &amp; Advisors-on-Duty</li> <li>Sponsors &amp; Board of Directors</li> </ul>	Sheraton Hall City Hall Room Birchwood Ballroom Meeting Planner Office
9:00 a.m. – 5:00 p.m.	<b>ShopONDECA</b> <ul style="list-style-type: none"> <li>Celebrating our 40<sup>th</sup> year</li> <li>Get your SWAGGER on and pick up a keepsake</li> </ul>	Provincial Ballroom
10:30 p.m.	<b>Curfew</b>	Sheraton, Marriott, Chelsea

## Saturday, February 9, 2019

<b>TESTING</b>  Session I 8:00 a.m. – 9:15 a.m.	AAM: Apparel and Accessories Marketing ASM: Automotive Services Marketing BSM: Business Services Marketing BTDM: Buying and Merchandising Team Decision Making FMS: Food Marketing Series MCS: Marketing Management Series MTDM: Marketing Communications Team Decision Making RMS: Retail Merchandising Series SEM: Sports and Entertainment Marketing	<b>Marketing Cluster</b>	Sheraton Hall (lower level)
	STDM: Sports and Entertainment Team Decision Making		Provincials Ballroom (2 <sup>nd</sup> floor)
	IMCE: Integrated Marketing Campaign (Event) IMCP: Integrated Marketing Campaign (Product) IMCS: Integrated Marketing Campaign (Service) PSE: Professional Selling Event		Dominion Ballroom (2 <sup>nd</sup> floor)
10:00 a.m. – 5:00 p.m.	<b>ShopONDECA</b> <ul style="list-style-type: none"> <li>Celebrating our 40<sup>th</sup> year</li> <li>Get your SWAGGER on and pick up a keepsake</li> </ul>		Outside HQ (Vide foyer)

Saturday, February 9, 2019

## AWARDS CEREMONIES

<p>9:00 a.m. – 11:00 a.m.</p>	<p>Session I</p> <ul style="list-style-type: none"> <li><b>Blue</b> Lanyards Only</li> </ul> <p><b>Business Management and Entrepreneurship Events</b> EFB, EIB, ESB, EIP, GRIT, IBP  <b>Business Operations Events</b> BMOR, BOR, FOR, HTOR, SEOR  <b>Chapter Team Events</b> CMP, CSP, EPP, FLPP, LEP, PRP  <b>Leadership Academy</b> LDA  <b>Principle Events</b> PBM, PFN, PHT, PMK  <b>Entrepreneurship Events</b> ENT, ETDM</p>	<p>Grand Ballroom (lower level)</p>
<p>1:00 p.m. – 3:00 p.m.</p>	<p>Session II</p> <ul style="list-style-type: none"> <li><b>Orange</b> Lanyards Only</li> </ul> <p><b>Business Management and Administration Cluster Events</b> BLTDM, HRM  <b>Finance Cluster Events</b> ACT, BFS, FCE, FTDM  <b>Hospitality and Tourism Cluster Events</b> HLM, HTDM, HTPS, RFSM, TTDM  <b>Personal Financial Literacy Event</b> PFL</p>	
<p>3:45 p.m. – 5:45 p.m.</p>	<p>Session III</p> <ul style="list-style-type: none"> <li><b>Green</b> Lanyards Only</li> </ul> <p><b>Marketing Cluster Events</b> AAM, ASM, BSM, BTDM, FMS, IMCE, IMCS, IMCP, MCS, MTDM, PSE, RMS, SEM, STDM</p>	

**SCANTRON PICK UP** Advisors ONLY may pick up scantron sheets from the VIP Room between 4:00 pm – 6:00 pm. Evaluations NOT picked up will not be kept. Teachers CANNOT pick up scantrons for other schools. All files must be signed out but the actual advisor of that school.

## TOP 10 OVERALL WINNERS: WE NEED TO KNOW IF YOU CAN GO!

Participants placing in the top in overall standings in an individual, principles, team or written event and are called to stage will immediately be ushered to the Grand Ballroom Foyer to verbally confirm their intent to attend the International Career Development Conference (ICDC) in Orlando, Florida from April 25 to May 2, 2019. Participants are advised to discuss with their parents/guardian the nature of ICDC and the time and financial commitment it would require, obtain verbal consent from parents/guardians AND your chapter advisor prior to attending the Provincial Competition. Cancellation fees will apply if your YES changes to a NO at the end of the day.

### ICDC Qualifiers

- Top 10 in all Individual Oral events
- Top 9 in all Team Oral events
- Top 8 in all Written events

**Top one overall winner per Judge qualifies for the Internationals**

### PICK UP A FINALIST TEE

Flaunt your finalist status with a Provincials Finalist t-shirt available for sale in the Grand Ballroom foyer.