

Thursday, February 8, 2018

3:00 p.m. – 7:00 p.m.	Chapters Check-in to hotels <ul style="list-style-type: none"> Chapter Advisors only check-in to advise DECA staff of hotel room numbers Chapters SWAG pickup and name tags replacements 	Concourse Level
7:00 p.m. – 10:00 p.m.	Chapter Delegation Photos by appointment only	Grand Ballroom foyer
8:30 p.m. – 9:00 p.m. 9:00 p.m. – 9:30 p.m.	Training <ul style="list-style-type: none"> Judge Registration Training Series Directors for all events and all Advisors running the Principle Events 	Provincial Ballroom
10:30 p.m.	Curfew All registered overnight DECA delegates are expected to be in their rooms by 10:30 p.m. NO EXCEPTIONS. No food deliveries past 9:00 p.m. Registrants must have their advisor present at all times. Day registrants must be off hotel property no later than 6:00 p.m.	Toronto Sheraton Marriott Eaton Centre Chelsea DoubleTree

Friday, February 9, 2018

7:45 a.m. – 8:15 a.m.	Advisor Registration	
8:00 a.m. – 9:00 a.m.	<ul style="list-style-type: none"> Briefing of Judges by Series Directors for Individual and Team Events 	Sheraton Hall (lower level)
	<ul style="list-style-type: none"> Briefing of Judges by Series Directors for Principle Events 	City Hall Room (2 nd floor)
	<ul style="list-style-type: none"> Briefing of Judges by Series Directors for Written Events 	Birchwood Ballroom (Mezzanine level)
8:30 a.m. – 4:00 p.m.	LDA: Leadership Development Academy co-sponsored by CPA Ontario <ul style="list-style-type: none"> Facilitated by the Dale Carnegie Institute 	Civic Ballroom (2 nd floor)
10:00 am – 1:00 pm	Administrator's Day Programme	Mackenzie Roosevelt (2 nd floor)
8:30 a.m. – 5:30 p.m.	Corporate Partner Exhibits	Concourse Level

INDIVIDUAL ORAL EVENTS

8:30 a.m. – 5:30 p.m.	ACT: Accounting Applications AAM: Apparel and Accessories Marketing ASM: Automotive Services Marketing BFS: Business Finance Series BSM: Business Services Marketing Series ENT: Entrepreneurship Series FMS: Food Marketing Series HLM: Hotel and Lodging Management Series HRM: Human Resources Management Series MCS: Marketing Communication Series PFL: Personal Financial Literacy RFSM: Restaurant and Food Service Management RMS: Retail Merchandising Series SEM: Sports and Entertainment Marketing	Grand Ballroom (lower level)
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Friday, February 9, 2018

<p>PRINCIPLES OF BUSINESS ADMINISTRATION EVENTS</p> <p>8:30 a.m. – 4:30 p.m.</p>	<p>PBM: Principles of Business Administration PFN: Principles of Finance PHT: Principles of Hospitality and Tourism PMK: Principles of Marketing</p>	<p>Dominion Ballroom (2nd floor)</p>
<p>TEAM ORAL EVENTS</p> <p>8:30 a.m. – 5:30 p.m.</p>	<p>BLTDM: Business Law and Ethics Team Decision Making BTDM: Buying and Merchandising Team Decision Making FTDM: Financial Services Team Decision Making ETDM: Entrepreneurship Team Decision Making HTDM: Hospitality Services Team Decision Making MTDM: Marketing Management Team Decision Making STDM: Sports and Entertainment Marketing Team Decision Making TTDM: Travel and Tourism Marketing Team Decision Making</p>	<p>Sheraton Hall & Osgoode Ballroom (lower level)</p>
<p>WRITTEN EVENT DEFENCES OF BUSINESS PROPOSALS</p> <p>8:30 a.m. – 5:30 p.m.</p>	<p>ADC: Advertising Campaign Event BMOR: Buying and Merchandising Operations Research Event BOR: Business Services Operations Research Event CMP: Creative Marketing Project CSP: Community Service Project EIP: Entrepreneurship Innovation Plan EFB: Entrepreneurship Franchising Business Plan EIB: Entrepreneurship Independent Business Plan EPP: Entrepreneurship Promotion Project ESB: Entrepreneurship Start-Up Business Plan</p> <hr/> <p>GRIT: The GRIT Tank</p> <hr/> <p>FCE: Financial Consulting Event FLPP: Financial Literacy Promotion Plan FMP: Fashion Merchandising Promotion Plan HTOR: Hospitality and Tourism Operations Research Event</p> <hr/> <p>FOR: Finance Operations Research Event HTPS: Hospitality and Tourism Professional Selling Event IBP: International Business Plan Event</p> <hr/> <p>LEP: Learn and Earn Project PRP: Public Relations Project PSE: Professional Selling Event</p> <hr/> <p>SEOR: Sports and Entertainment Research Event SEPP: Sports and Entertainment Promotion Plan</p>	<p>Willow Room</p> <hr/> <p>Spruce Room</p> <hr/> <p>Chestnut Room</p> <hr/> <p>Maple Room</p> <hr/> <p>Linden Room</p> <hr/> <p>Cedar Room</p>

**From the lobby,
take staircase up
one level.
Locate your event
code by finding the
banner outside one
of the meeting
rooms**

Friday, February 9, 2018

12:00 p.m. – 1:30 p.m.	Lunch – Please present RED name badge <ul style="list-style-type: none"> Individual & Team Event Judges & Advisors-on-Duty Principle Event Judges & Advisors-on-Duty Written Event Judges & Advisors-on-Duty Sponsors & Board of Directors 		Sheraton Hall City Hall Room Birchwood Ballroom Meeting Planner Office
10:30 p.m.	Curfew	All hotels	Sheraton, Marriott, DoubleTree, Chelsea

Saturday, February 10, 2018

TESTING Session I 8:00 a.m. – 9:15 a.m.	AAM: Apparel and Accessories Marketing ASM: Automotive Services Marketing BSM: Business Services Marketing BTDM: Buying and Merchandising Team Decision Making FMS: Food Marketing Series MCS: Marketing Management Series MTDM: Marketing Communications Team Decision Making RMS: Retail Merchandising Series PSE: Professional Selling Event SEM: Sports and Entertainment Marketing SEPP: Sports and Entertainment Marketing Promotion Plan	Marketing Cluster	Sheraton Hall (lower level)
	STDM: Sports and Entertainment Team Decision Making		Civic Ballroom (2 nd floor)
	ADC: Advertising Campaign Event FMP: Fashion Merchandising Promotion		Dominion Ballroom (2 nd floor)
TESTING Session II 9:45 a.m. – 11:00 a.m.	ACT: Accounting Applications BFS: Business Finance Series FCE: Financial Consulting Event FTDM: Financial Services Team Decision Making	Finance Cluster	Sheraton Hall (lower level)
	PFL: Personal Financial Literacy	Personal Financial Literacy	

Saturday, February 10, 2018 AWARDS CEREMONIES

9:00 a.m. – 11:00 a.m.	<p>Session I</p> <ul style="list-style-type: none"> Blue Lanyards Only <p>Business Management and Entrepreneurship Events EFB, EIB, ESB, EIP, GRIT, IBP Business Operations Events BMOR, BOR, FOR, HTOR, SEOR Chapter Team Events CMP, CSP, EPP, FLPP, LEP, PRP Leadership Academy LDA Principles Events PBM, PFN, PHT, PMK Entrepreneurship Events ENT, ETDM</p>	Grand Ballroom (lower level)
1:00 p.m. – 3:00 p.m.	<p>Session II</p> <ul style="list-style-type: none"> Orange Lanyards Only <p>Business Management and Administration Cluster Events BLTDM, HRM Finance Cluster Events ACT, BFS, FCE, FTDM Hospitality and Tourism Cluster Events HLM, HTDM, HTPS, RFSM, TTDM Personal Financial Literacy Event PFL</p>	
3:45 p.m. – 5:45 p.m.	<p>Session III</p> <ul style="list-style-type: none"> Green Lanyards Only <p>Marketing Cluster Events AAM, ADC, ASM, BSM, BTDM FMP, FMS, MCS, MTDM PSE, RMS, SEM, SEPP, STD</p>	

TOP 10 OVERALL WINNERS: WE NEED TO KNOW IF YOU CAN GO!

Participants placing in the top 10 overall in an individual, team, principles or written event and are called to stage will immediately be ushered to the Grand Ballroom Foyer to verbally confirm their intent to attend the International Career Development Conference (ICDC) in Atlanta, Georgia from April 20 to April 26, 2018. Participants are advised to discuss with their parents/guardian the nature of ICDC and the time and financial commitment it would require, obtain verbal consent from parents/guardians AND your chapter advisor prior to attending the Provincial Competition. Cancellation fees will apply if your YES changes to a NO at the end of the day.

PICK UP A FINALIST TEE

Flaunt your finalist status with a Provincials Finalist t-shirt available for sale in the Grand Ballroom foyer.